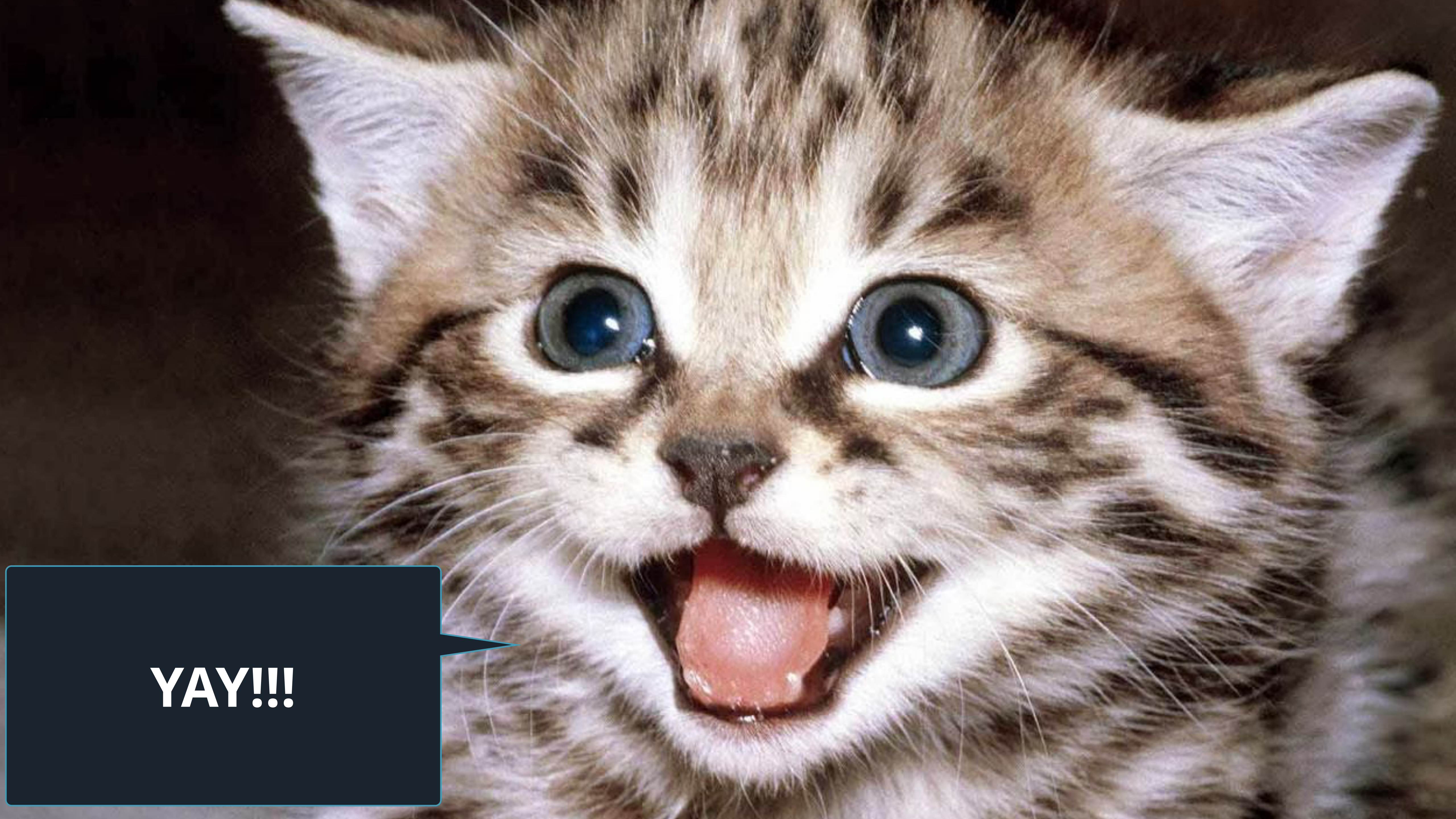


# 7 YEARS OF DDD

or

## Tackling Complexity in Large Scale Marketing Systems



**YAY!!!**

 @vladikk

 vladikk.com

 Internovus

# PART 1

5 BOUNDED CONTEXTS

# PART 2

5 PRACTICAL ADVICES



**INTERNOVUS**

The Ultimate Acquisition Solution



Your Product



Marketing Strategy



Creatives



Campaigns



Sales Agents



Profits



Optimization



# THE FIRST BOUNDED CONTEXT

01

**VER 1.0**



**Media Buying**



**Creatives Catalog**



**Campaign Management**

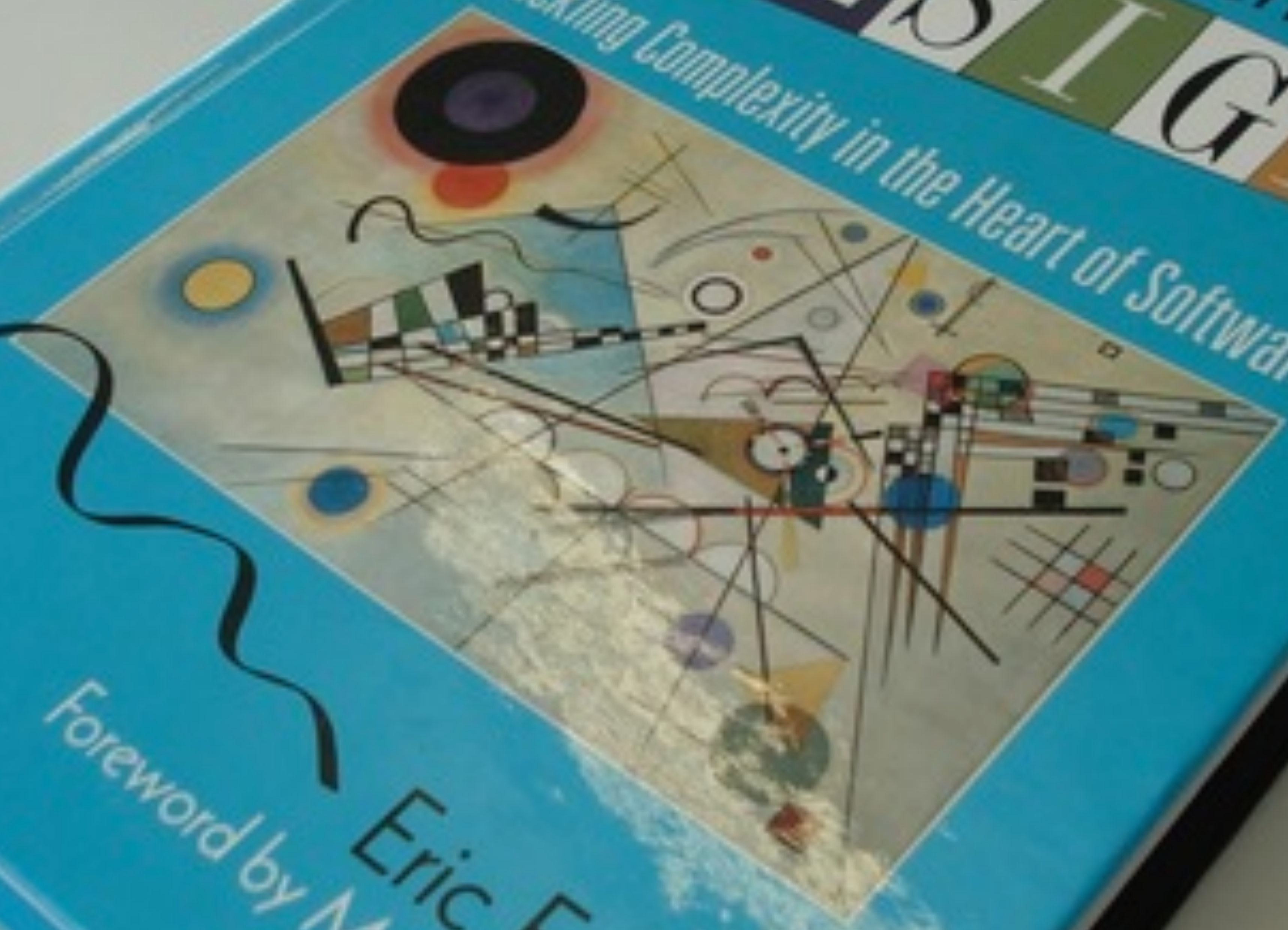




# DEBSTITGAIN

Self-Driven

Tackling Complexity in the Heart of Software



Foreword by **Eric E.**



Very nice!!!1

Aggregates everywhere!!!

Ad Type

Advertiser

Group

Creative

Agency

Target Market

Contract

Aggregates everywhere!!!

Website

Funnel

Zone Type

Budget Unit

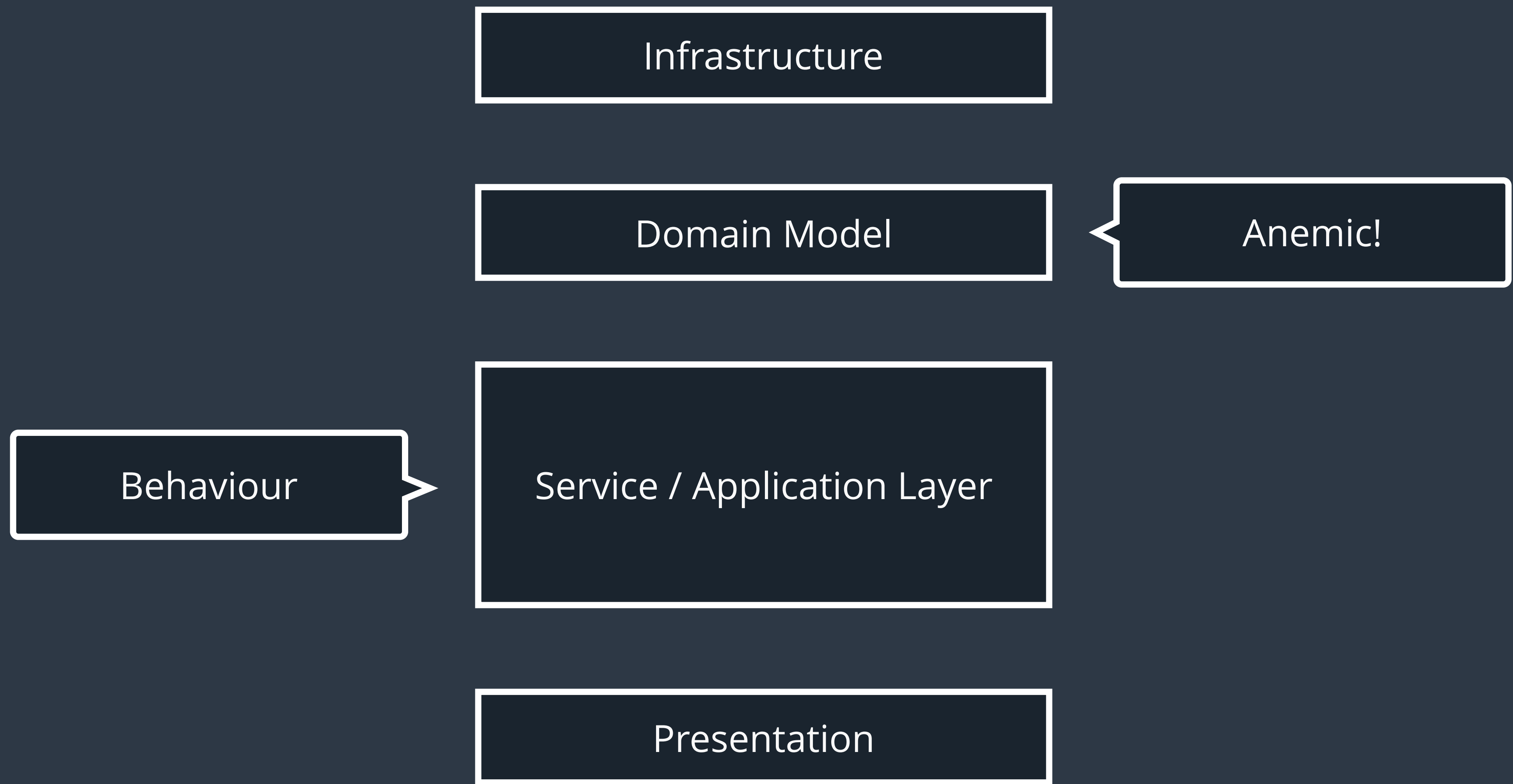
Placement

Campaign

Publisher

Ad Zone

Creative	Ad Type	Placement
Agency	Target Market	Ad Zone
Advertiser	Group	Contract
Publisher	Zone Type	Budget Unit
Website	Funnel	Audience



**Imperfect architecture**

**“QA is for cowards”**

**BUT IT WORKED!**



# UBIQUITOUS LANGUAGE

No experience in online marketing



Software Developers

Nice people!



Domain Experts

Smooth communication

Strong grasp of the business domain

Working software

Aggressive time to market

Ubiquitous Language



Anemic Domain Model



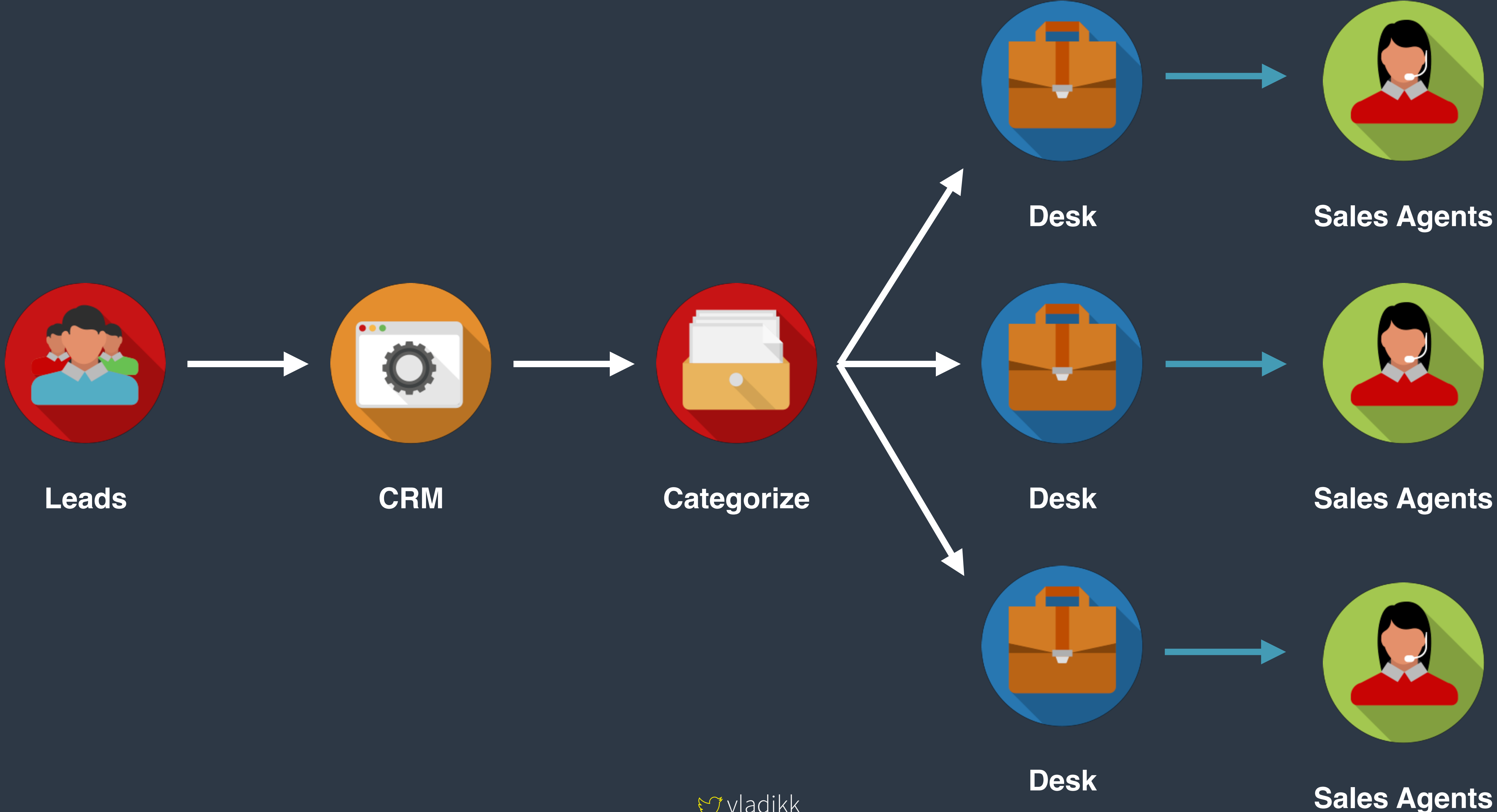
**Ads**

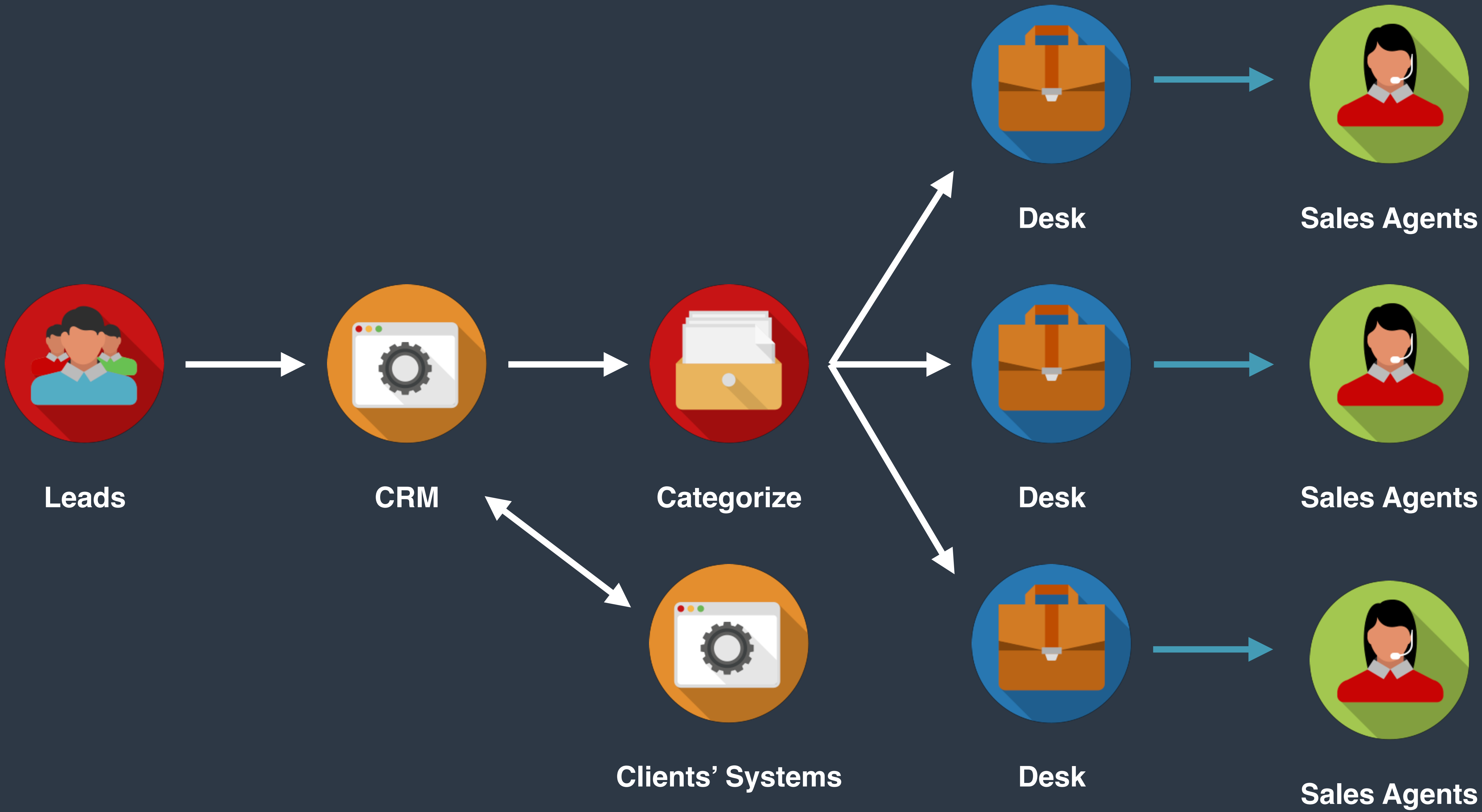


**Leads**

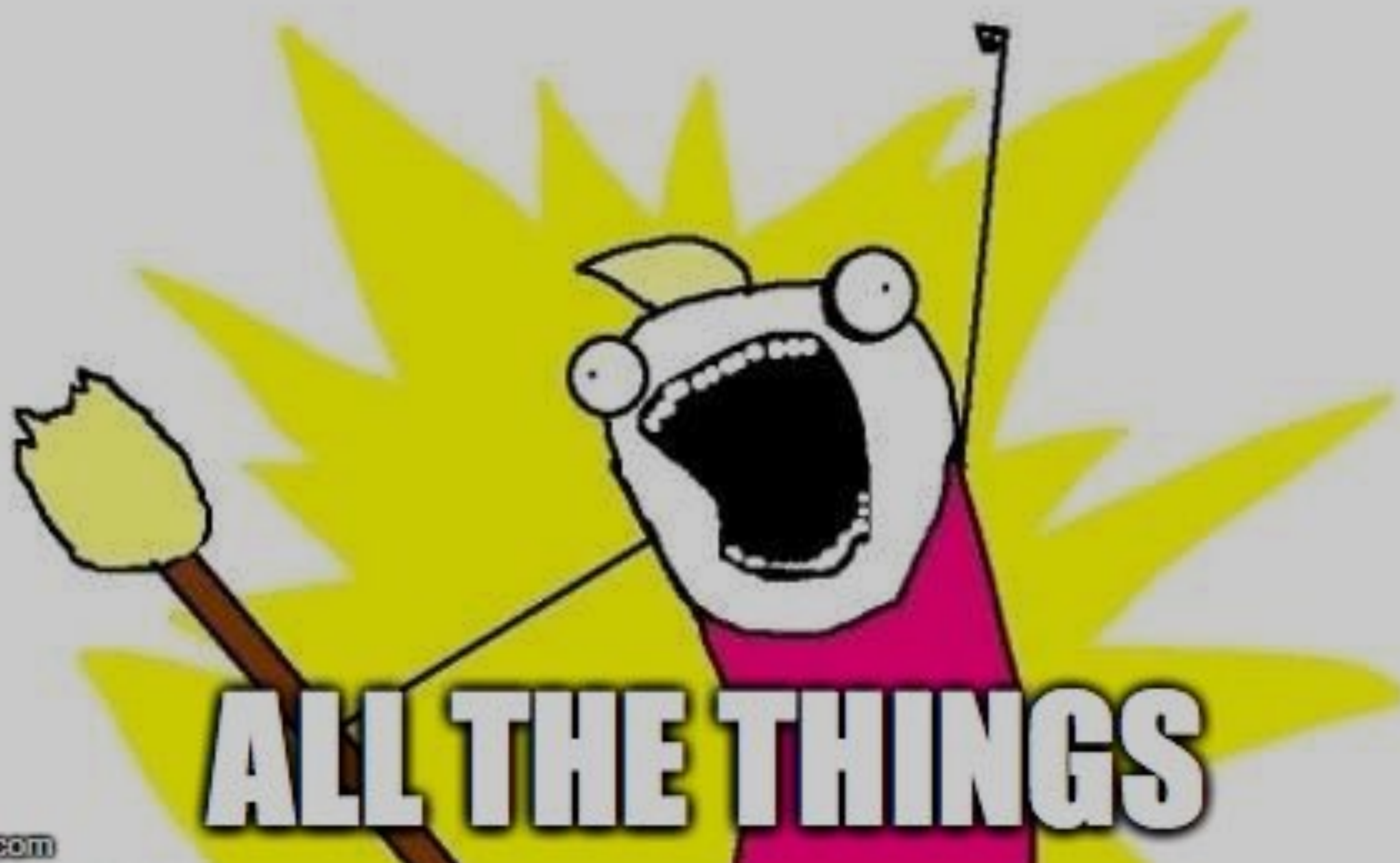


**Sales Agents**





**OPTIMIZE**



**ALL THE THINGS**



Lead qualification

Agent qualification

Agents' commissions

# THE CRM BOUNDED CONTEXT

02

Ubiquitous Language



Anemic Domain Model

Creative	Ad Type	Advertiser	CRM Lead	Organization Unit
Agency	Target Market	Ad Zone	Group	Assignment
Marketing Lead	Group	Contract	Desk	Rank
Publisher	Zone Type	Budget Unit	Qualification	Message
Website	Funnel	Audience	Assessment	On-site Activity
Placement	Marketing Campaign	Visit	CRM Campaign	Brand



.... Lead ....

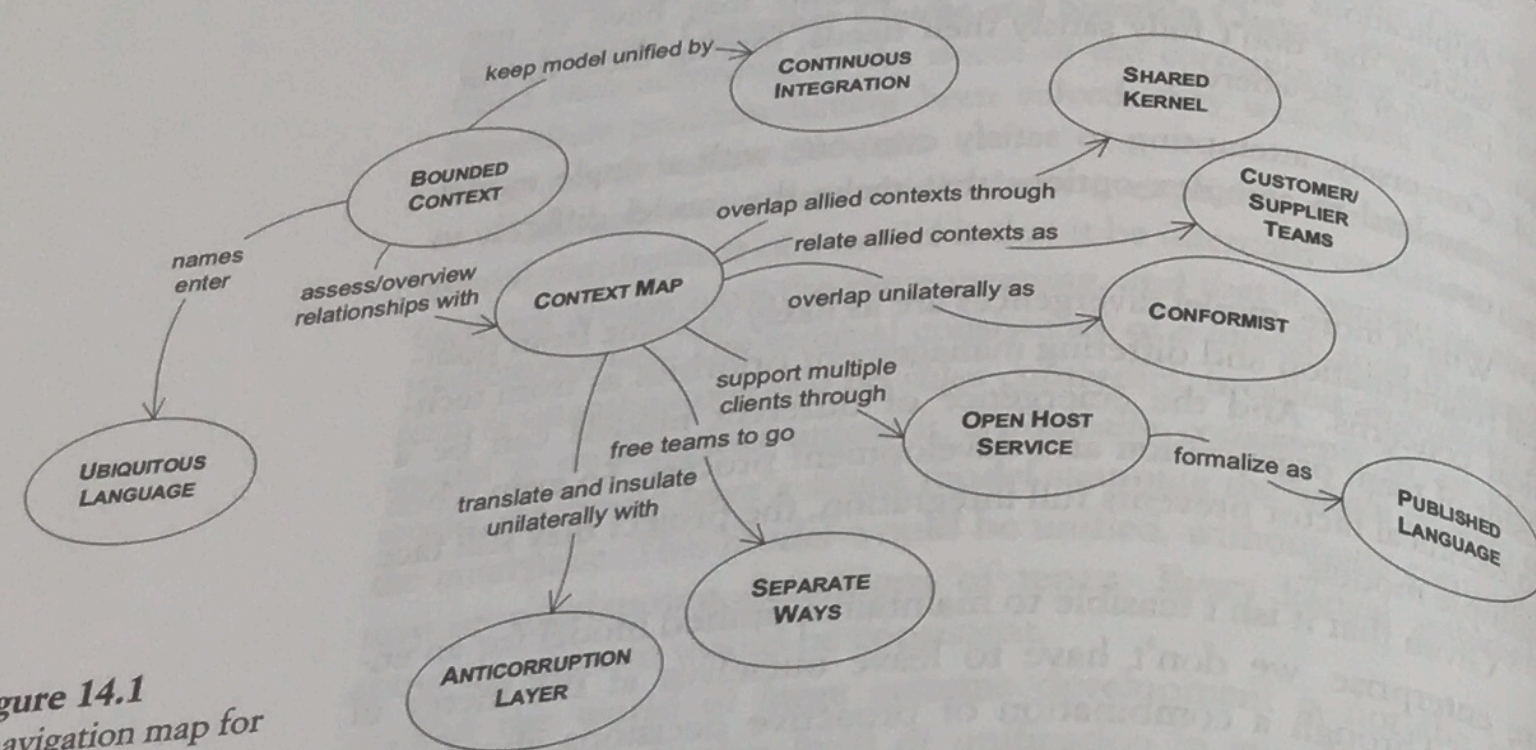
.... Campaign...



Software Developers

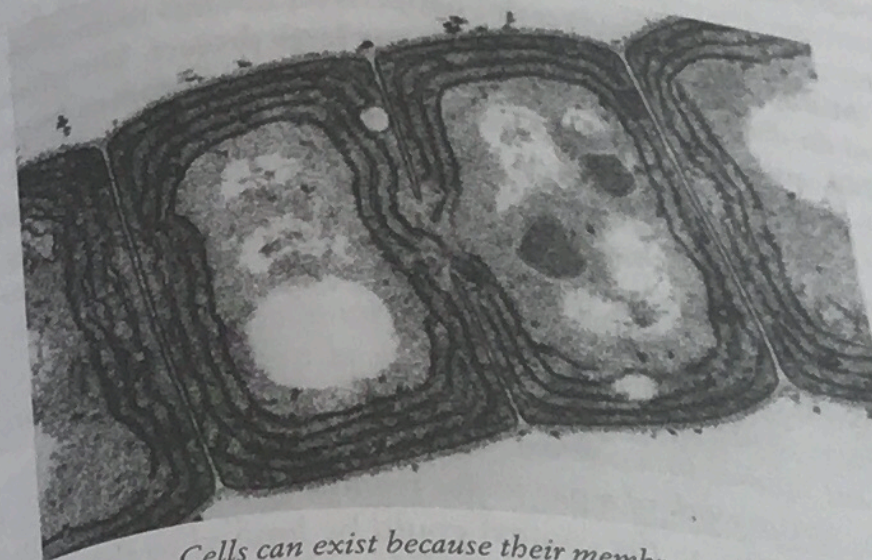
Domain Experts

others. It all starts with mapping the current terrain of the project. A BOUNDED CONTEXT defines the range of applicability of each model, while a CONTEXT MAP gives a global overview of the project's context and the relationships between them. This reduction of ambiguity will, in and of itself, change the way things happen on the project, but it isn't necessarily enough. Once we have a CONTEXT MAP, a process of CONTINUOUS INTEGRATION will keep the model BOUNDED. Then, starting from this stable situation, we can start to migrate toward more effective strategies for BOUNDING CONTEXTS and relating them, ranging from closely allied contexts with SHARED KERNELS to loosely coupled models that go their SEPARATE WAYS.



**Figure 14.1**  
A navigation map for model integrity patterns

## BOUNDED CONTEXT

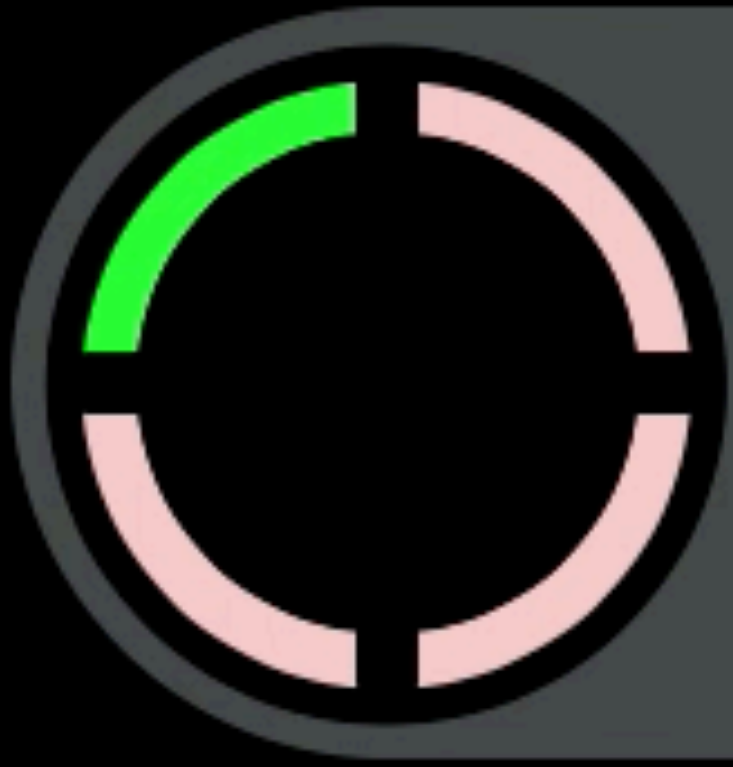


*Cells can exist because their membranes define what is in and out and determine what can pass.*

Multiple models coexist on big projects, and this works fine in many cases. Different models apply in different contexts. For example, you may have to integrate your new software with an external system over which your team has no control. A situation like this is probably clear to everyone as a distinct context where the model under development doesn't apply, but other situations can be more vague and confusing. In the story that opened this chapter, two teams were working on different functionality for the same new system. Were they working on the same model? Their intention was to share at least part of what they did, but there was no demarcation to tell them what they did or did not share. And they had no process in place to hold a shared model together or quickly detect divergences. They realized they had diverged only after their system's behavior suddenly became unpredictable.

Even a single team can end up with multiple models. Communication can lapse, leading to subtly conflicting interpretations of the model. Older code often reflects an earlier conception of the model that is subtly different from the current model.

Everyone is aware that the data format of another system is different and calls for a data conversion, but this is only the mechanical dimension of the problem. More fundamental is the difference in the



Achievement unlocked  
Read the blue book

**BOUNDED CONTEXTS**

**PROTECT THE LANGUAGE**

**AGGREGATES PROTECT**

**CONSISTENCY OF DATA**



Creative	Ad Type	Advertiser	CRM Lead	Organization Unit
Agency	Target Market	Ad Zone	Group	Assignment
Marketing Lead	Group	Contract	Desk	Rank
Publisher	Zone Type	Budget Unit	Qualification	Message
Website	Funnel	Audience	Assessment	On-site Activity
Placement	Marketing Campaign	Visit	CRM Campaign	Brand

# Marketing

Creative	Ad Type	Advertiser
Agency	Target Market	Ad Zone
Lead	Group	Contract
Publisher	Zone Type	Budget Unit
Website	Funnel	Audience
Placement	Campaign	Visit

# CRM

Lead	Organization Unit
Group	Assignment
Desk	Rank
Qualification	Message
Assessment	On-site Activity
Campaign	Brand

# Aggregates will:

- Protect transactional boundaries
- Encompass business logic and invariants

Infrastructure

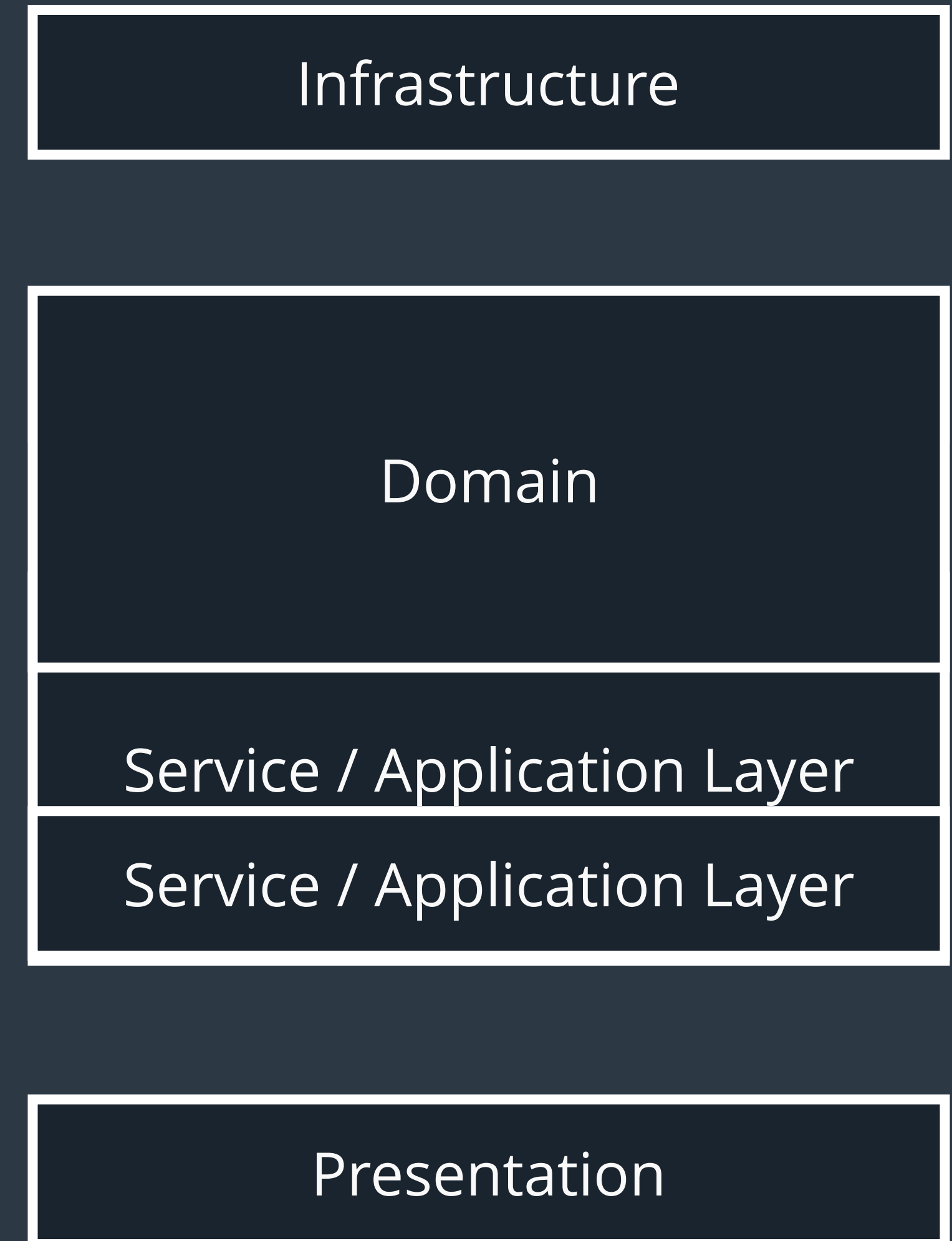
Domain

Service / Application Layer

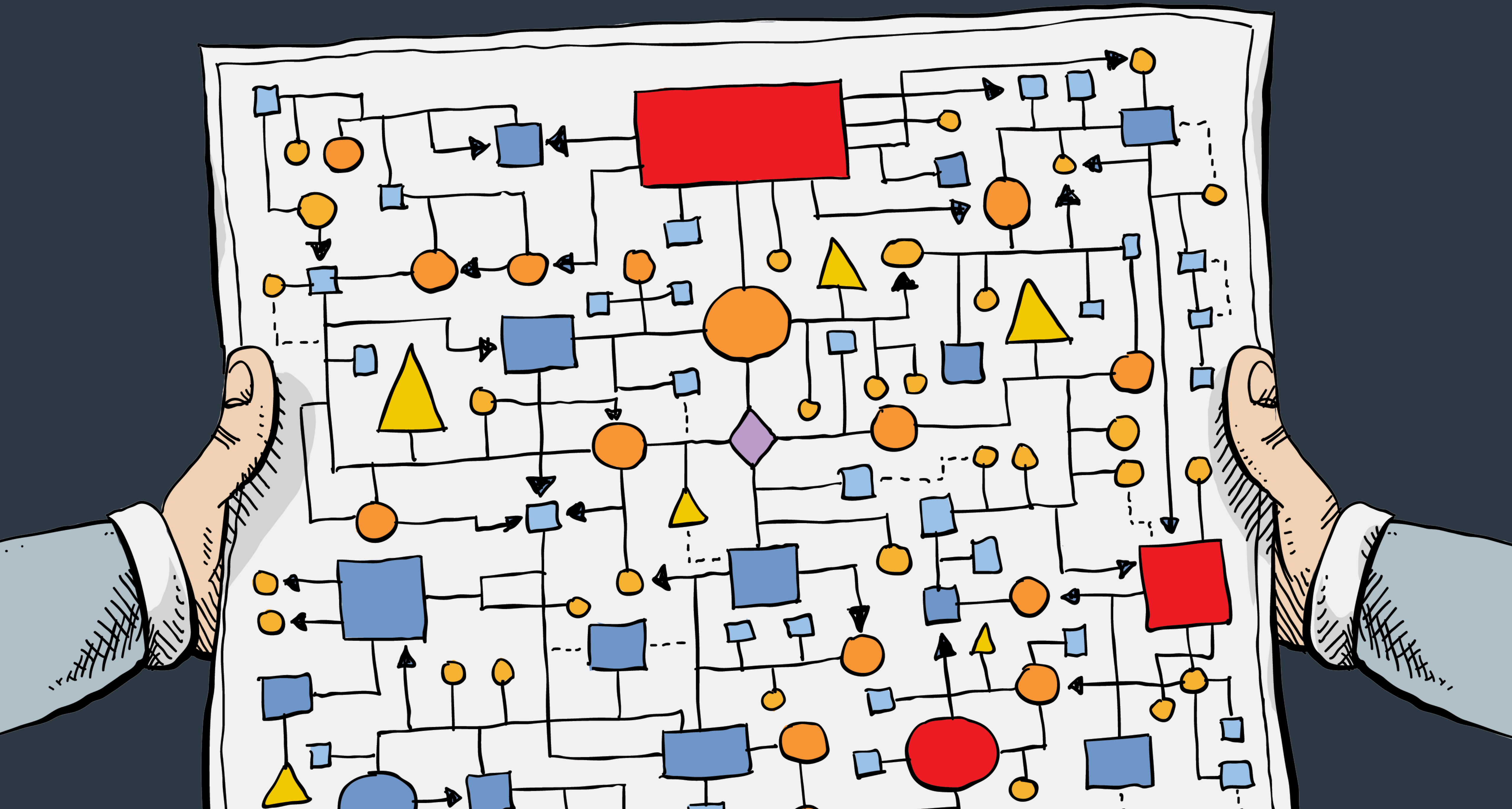
Presentation

# Aggregates will:

- Protect transactional boundaries
- Encompass business logic and invariants









Stored  
procedures???





Lead

Lead	Organization Unit
Group	Assignment
Desk	Rank
Qualification	Message
Assessment	On-site Activity
Campaign	Brand

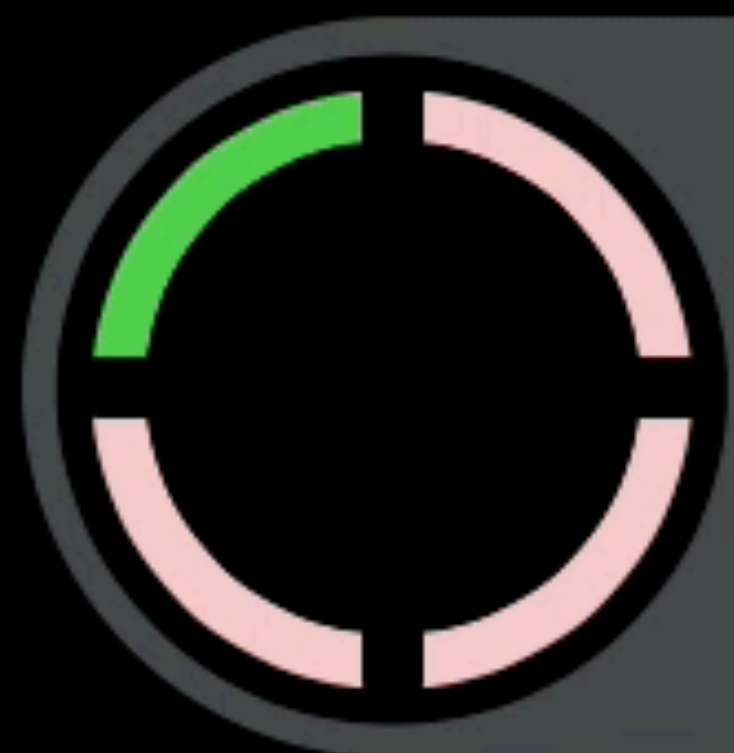


CRM Team

L e a d



DBA Team



Achievement unlocked  
Pwned by the Conway's Law

Inconsistent models

No shared understanding

Duplication of knowledge

Went out of sync quickly

**NIGHTMARE**

Wasn't delivered on time

Production issues

Data corruption

**Thrown away and reimplemented**



Ubiquitous Language

Protect w/

Bounded Contexts

Implement as

Domain Model



*Not all of a large system will be well designed*

“

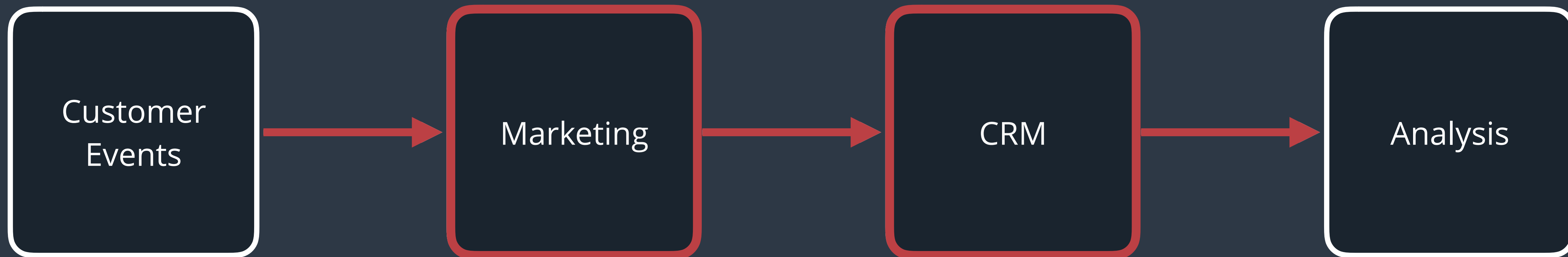
Eric Evans

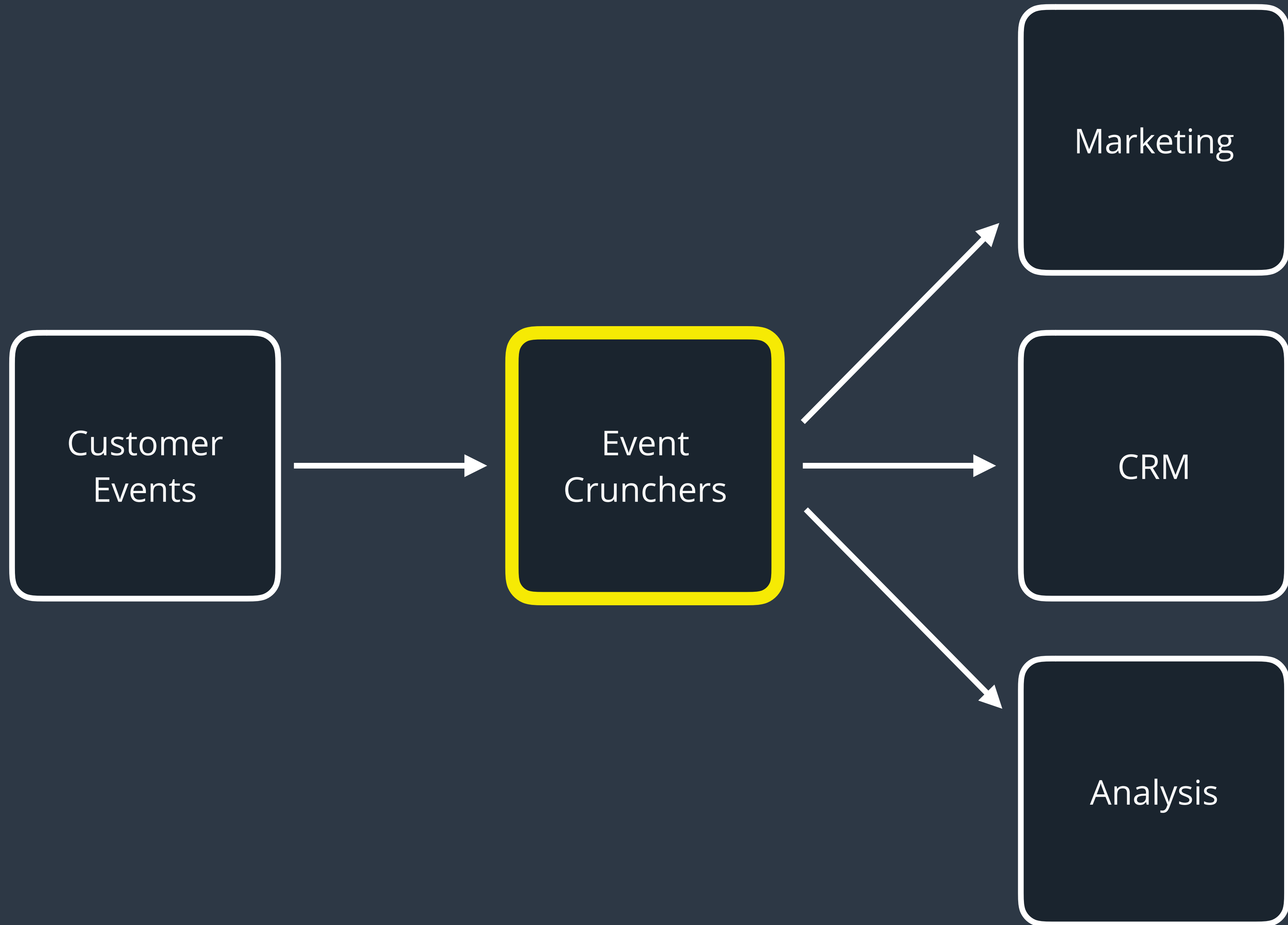
# THE CRUNCHERS

## BOUNDED CONTEXT

03







Competitive advantage? - No

Off-the-shelf solution? - No

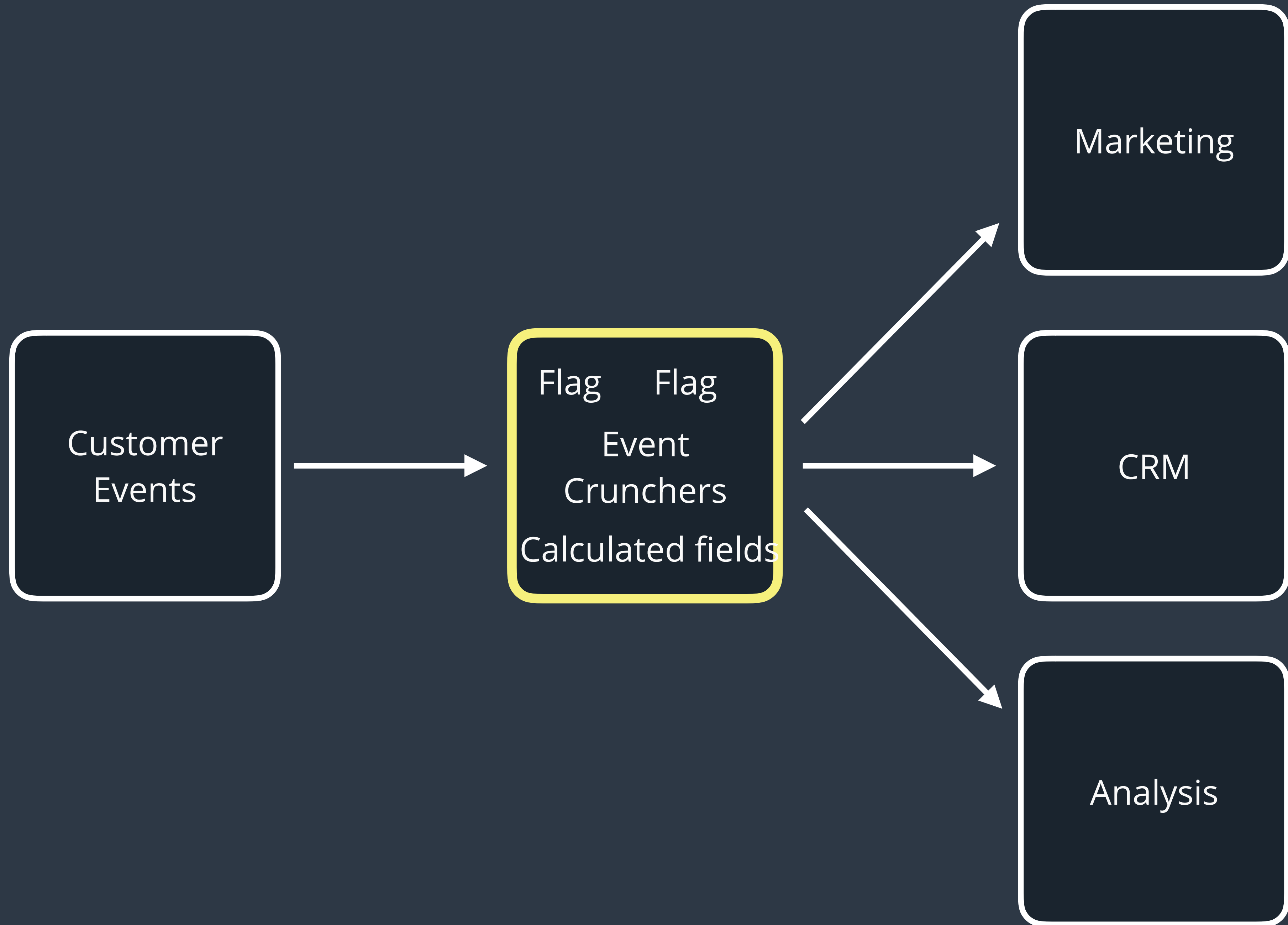
=> Supporting sub-domain

Layered Architecture

Transaction Script

Worked

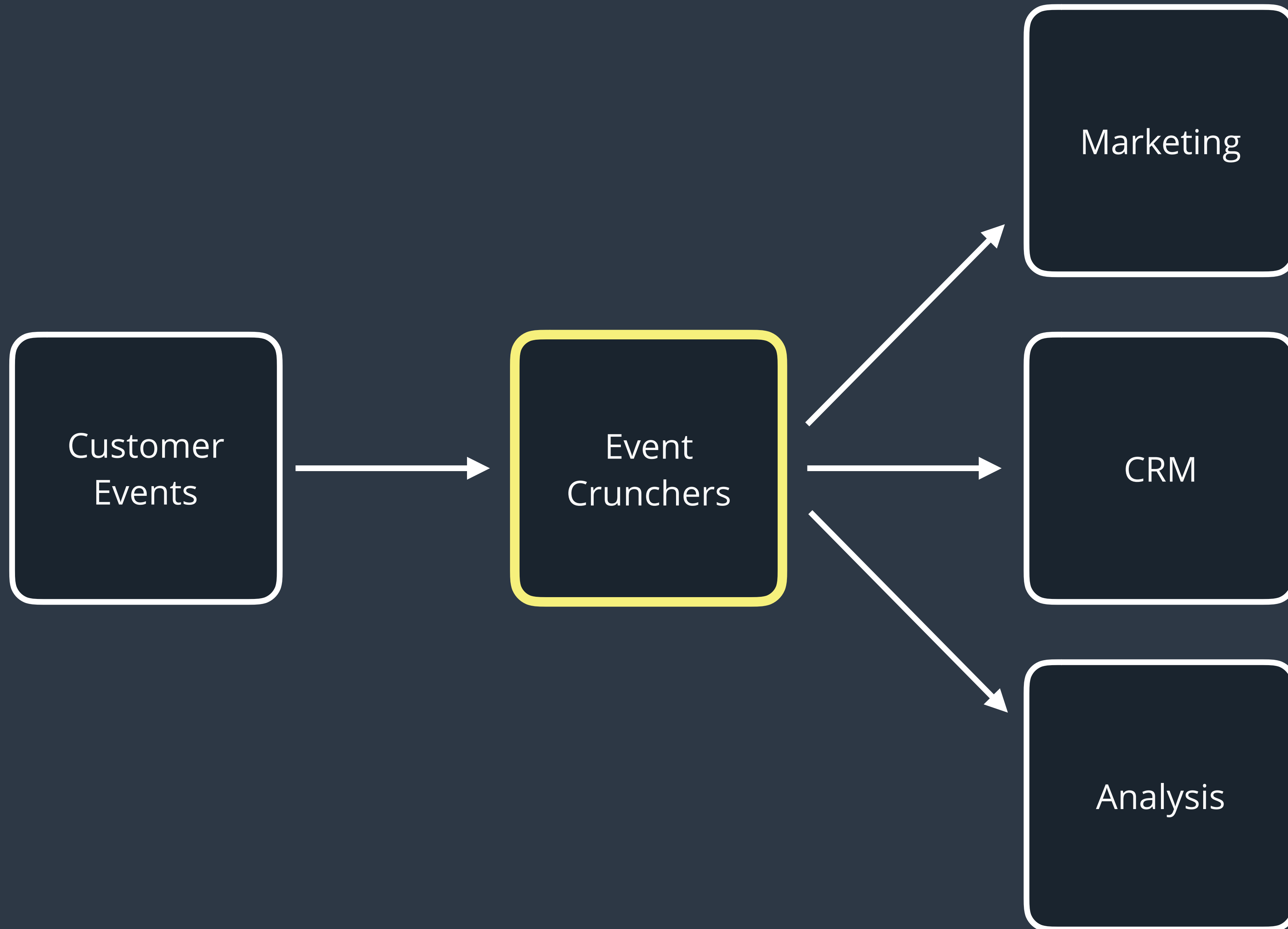
**.... for a while**

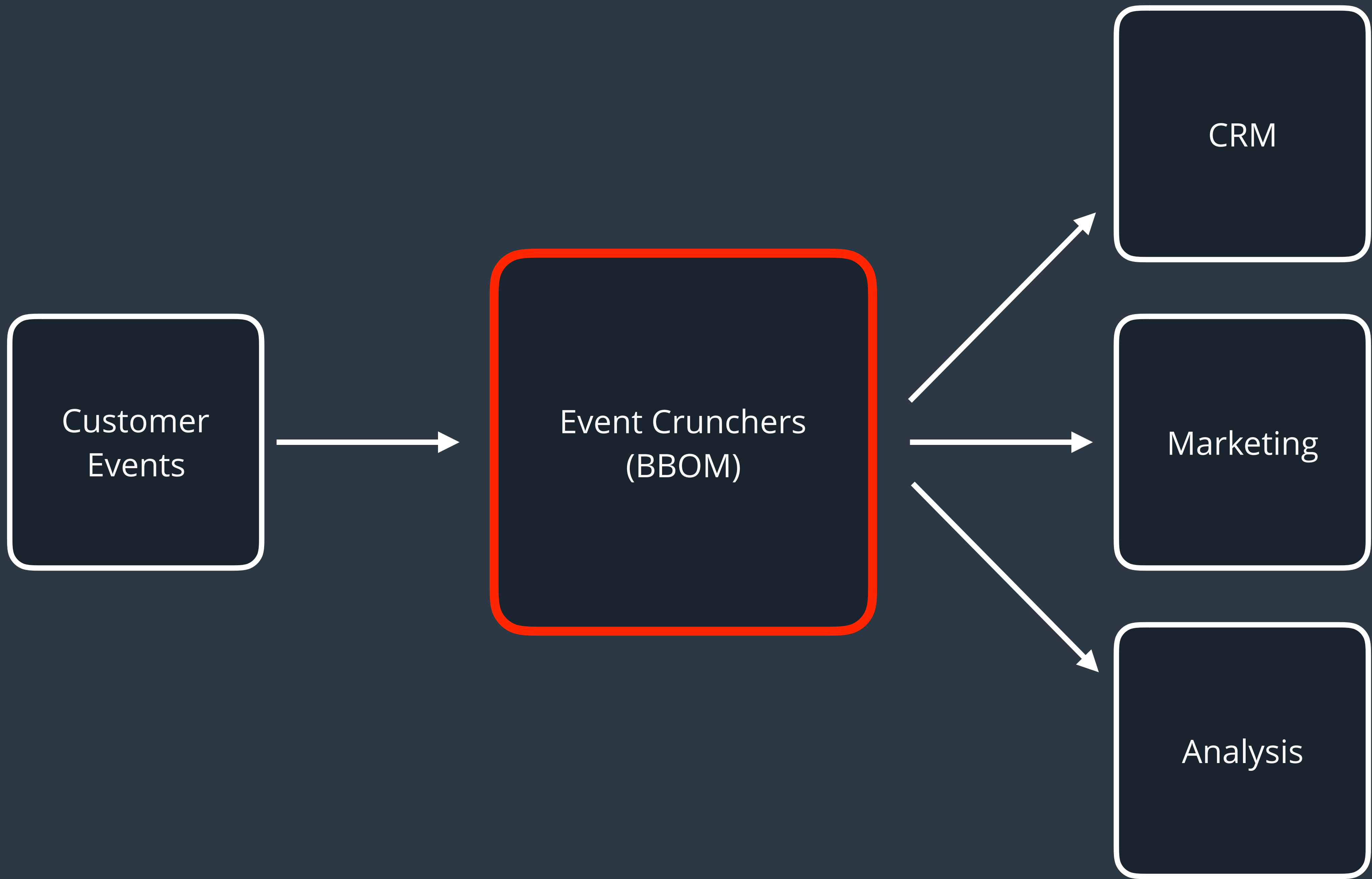




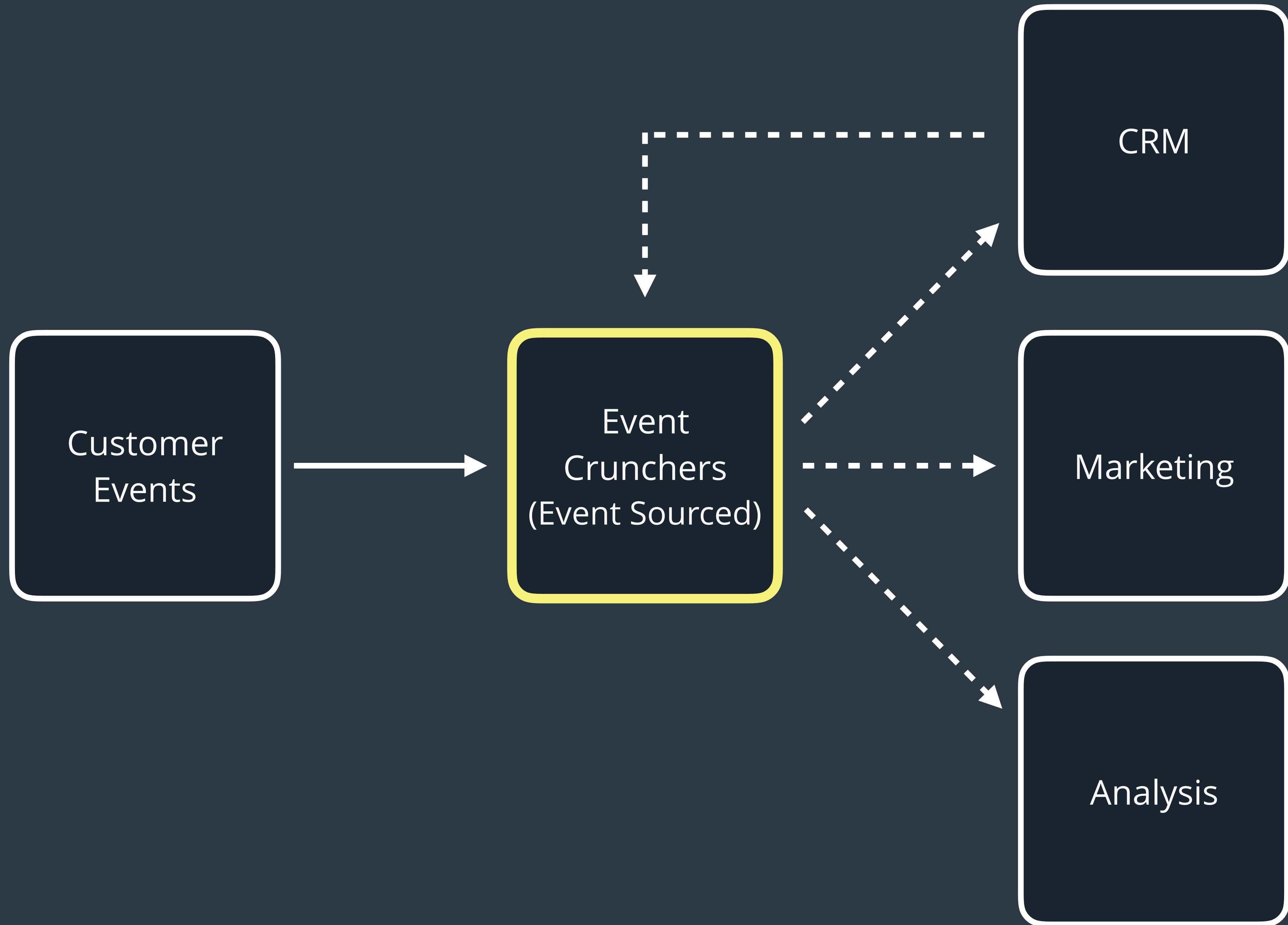
kiszkiloszki

@kiszkiloszki









# THE BONUSES

## BOUNDED CONTEXT

04



**Sales**



**Commissions**



**Reports**

Competitive advantage? - No

Off-the-shelf solution? - No

=> Supporting sub-domain

Infrastructure

Active Record

Service / Application Layer

Presentation

Let's try different percentages

No, what if the percentage is a function of number of sales?

**Sales**

What if the percentage could be a function of a price?



**Commission**



No, no, the percentage will be a function both of number of sales and sale amount

But we will upgrade the percentage if there are more than X sales per month!

And another upgrade if there are more than Y sales per week!

Infrastructure

BIG BALL OF MUD

Presentation

Infrastructure

BIG BALL OF MUD

Presentation



# Event Crunchers

Infrastructure

Transaction Script

Service / Application Layer

Presentation

# Bonuses

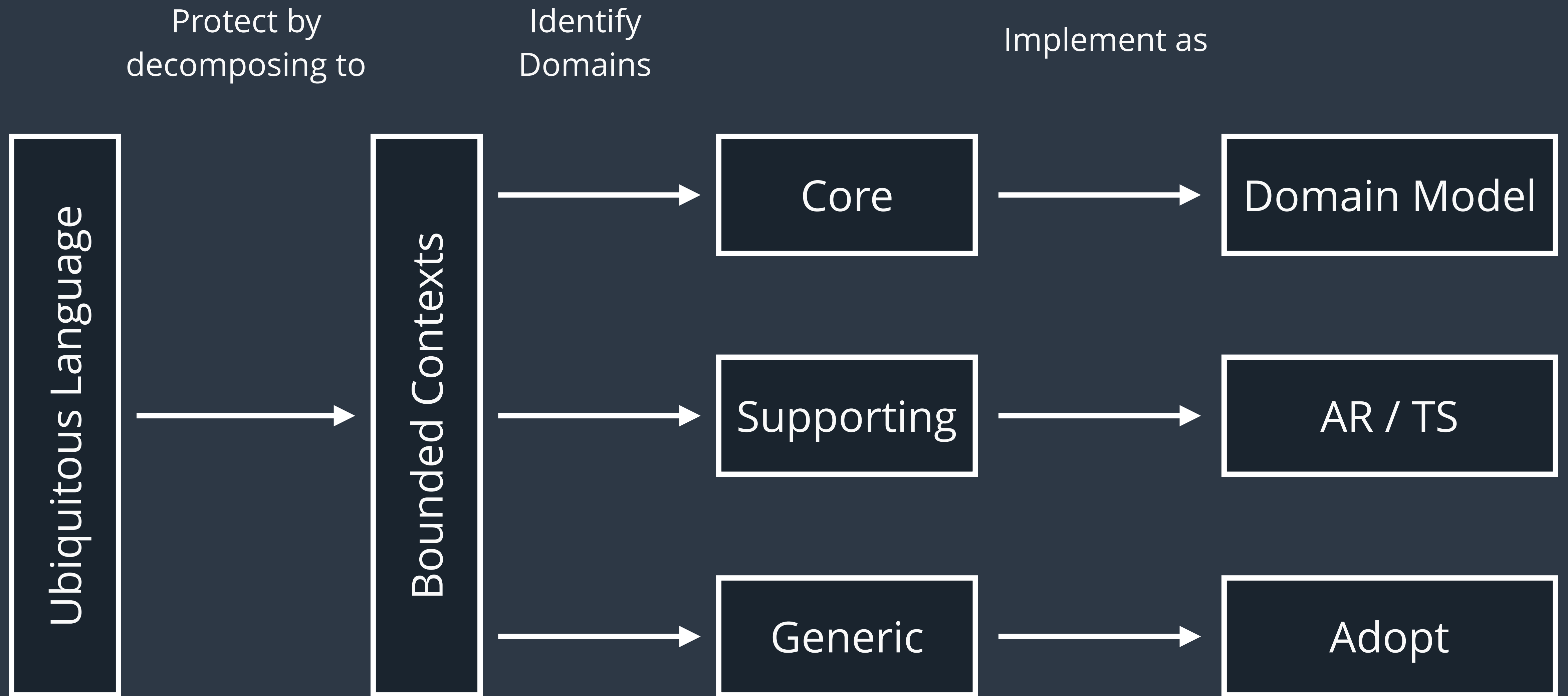
Infrastructure

Active Record

Service / Application Layer

Presentation

Ubiquitous Language



# THE MARKETING HUB

## BOUNDED CONTEXT

05



**Leads**



**Marketing Hub**



**Client**



**Client**



**Client**

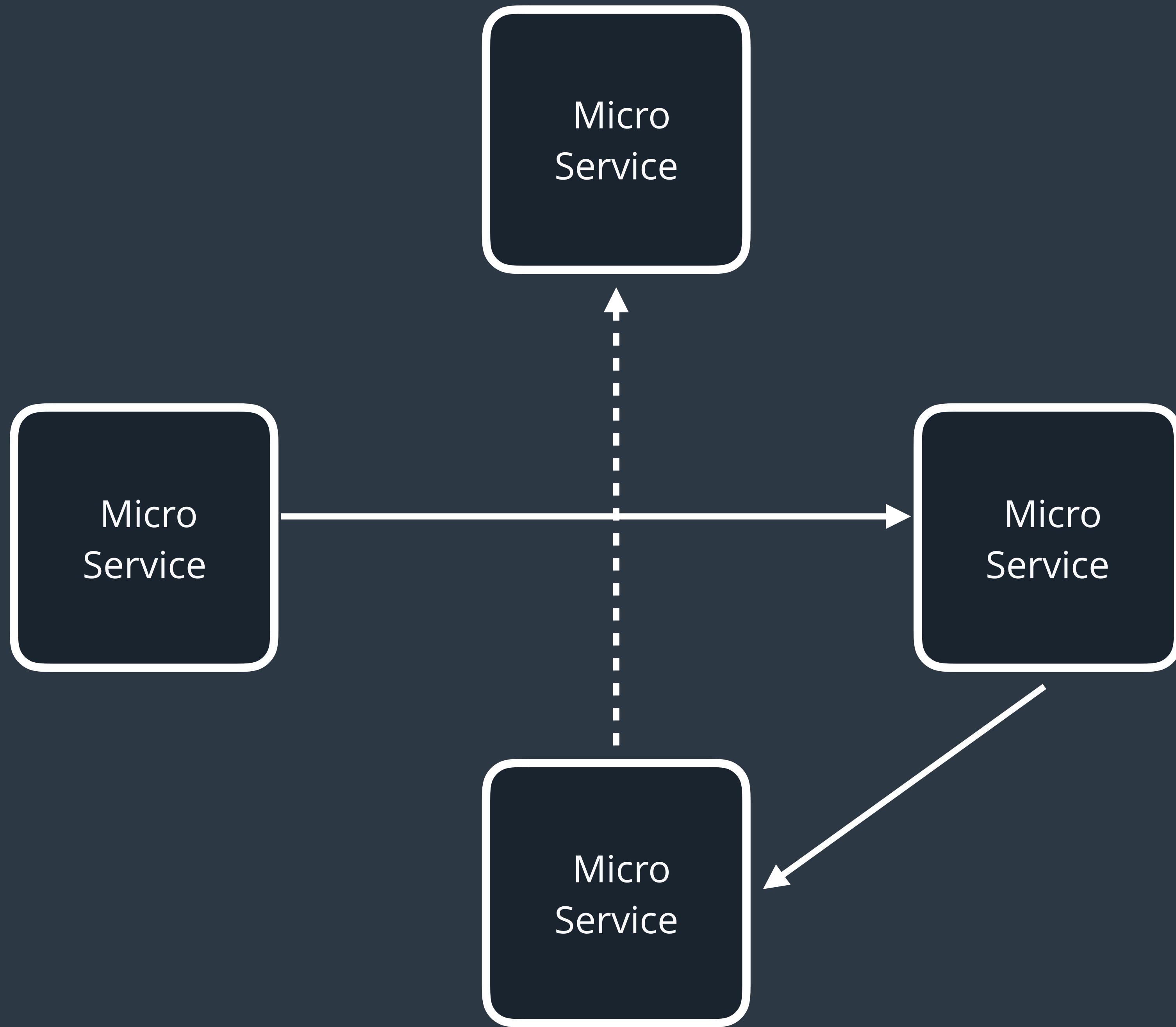
Competitive advantage? - Yes

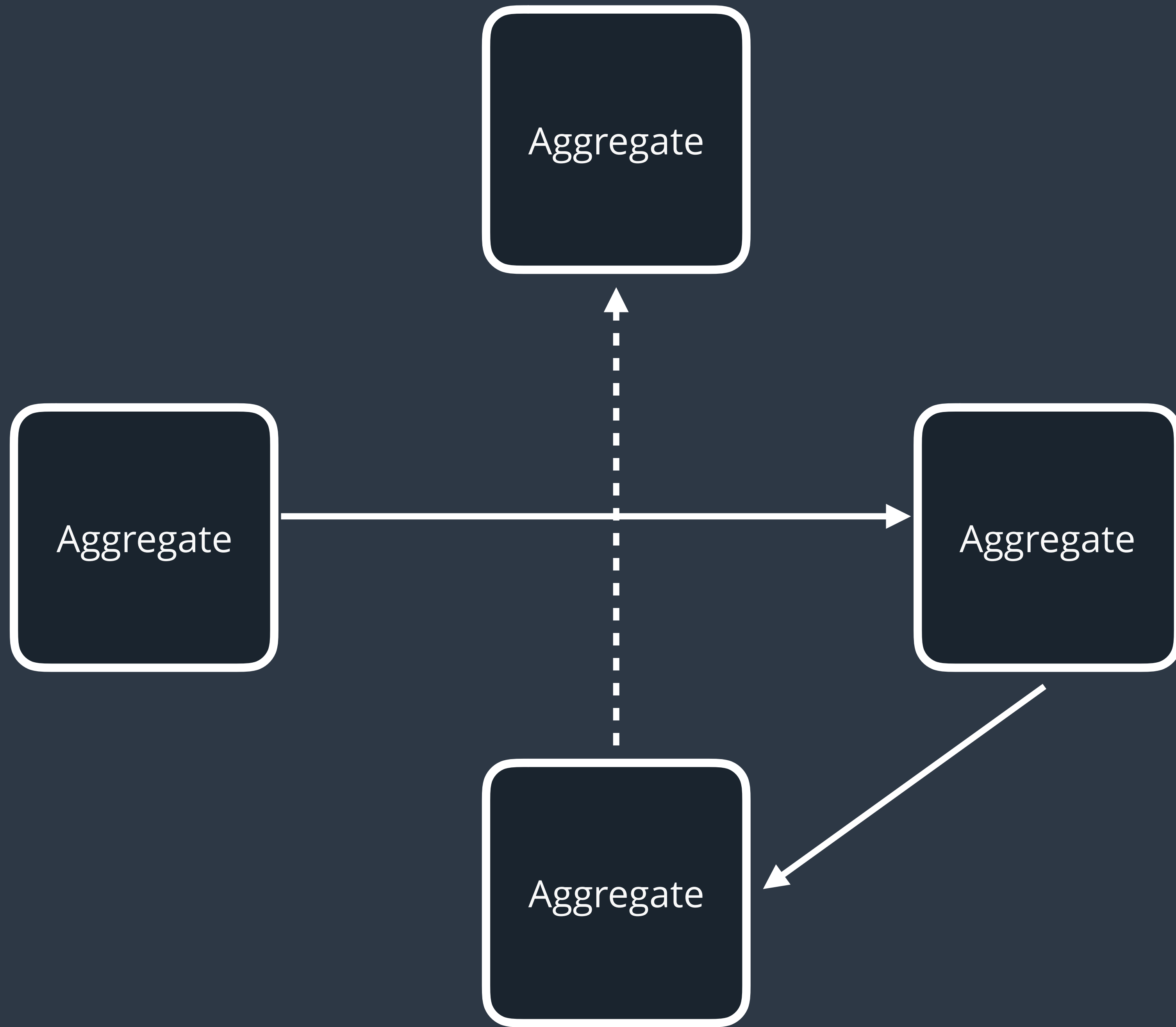
=> Core Domain

# Event Sourced Domain Model

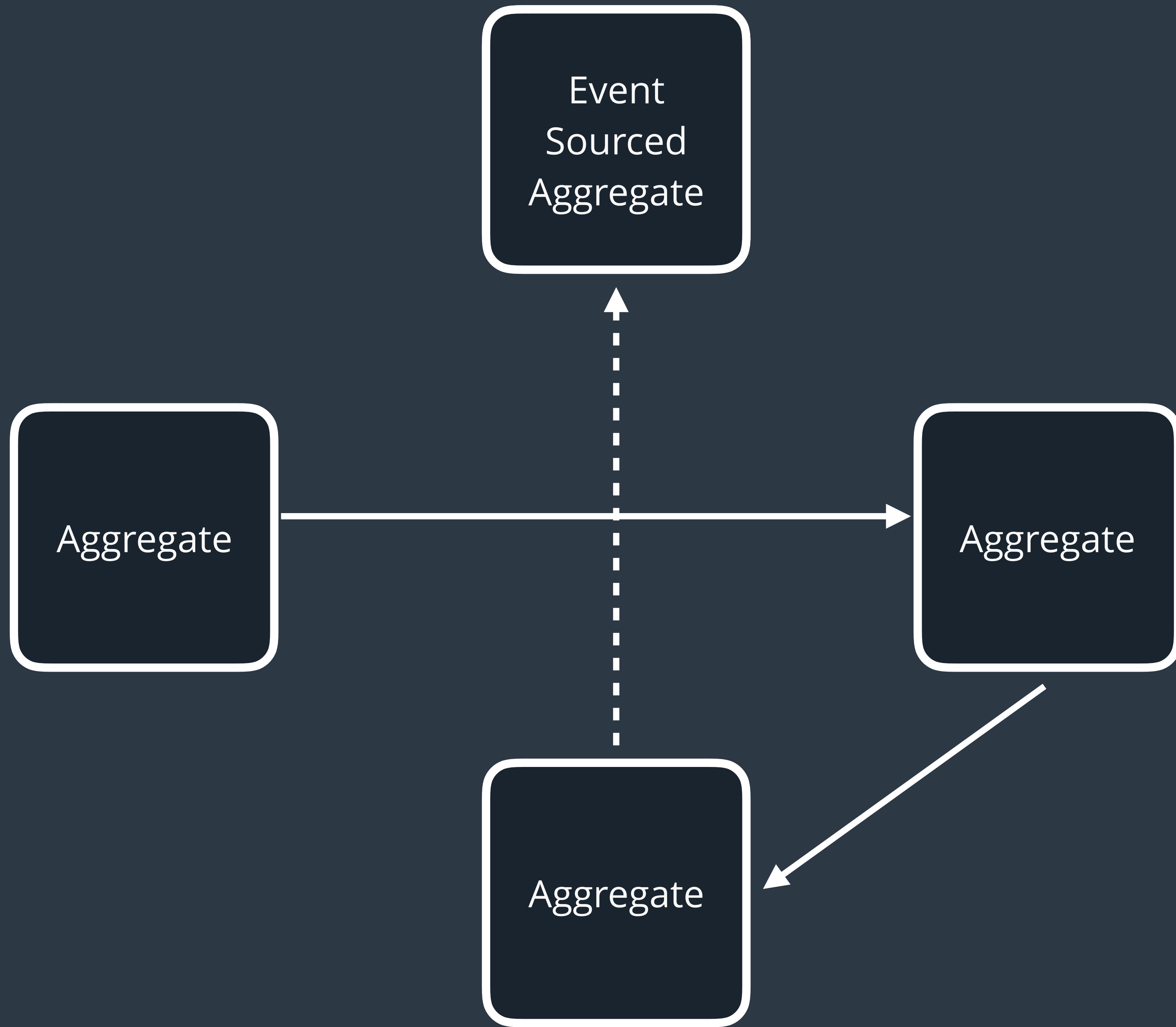
CQRS

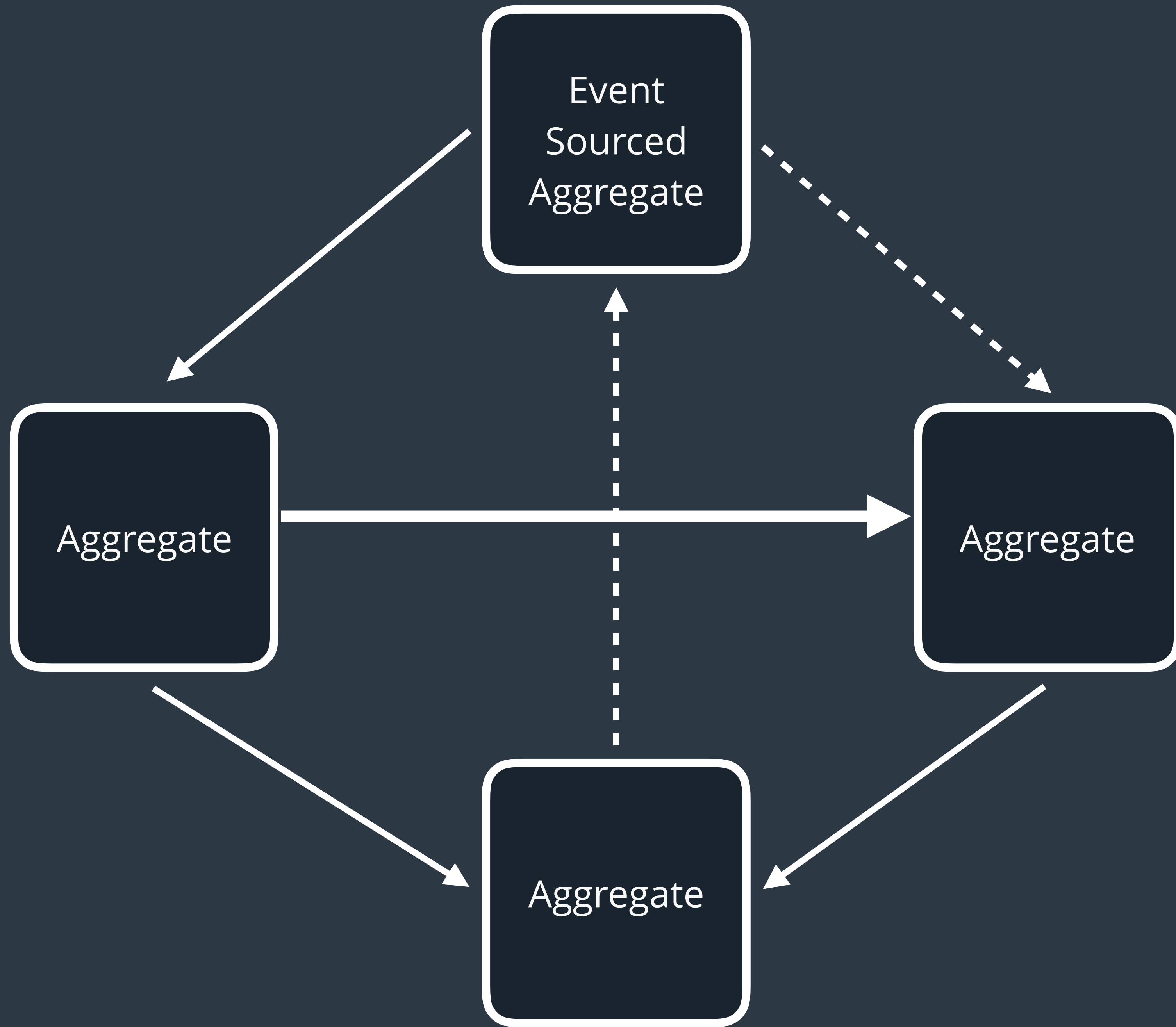
Microservices







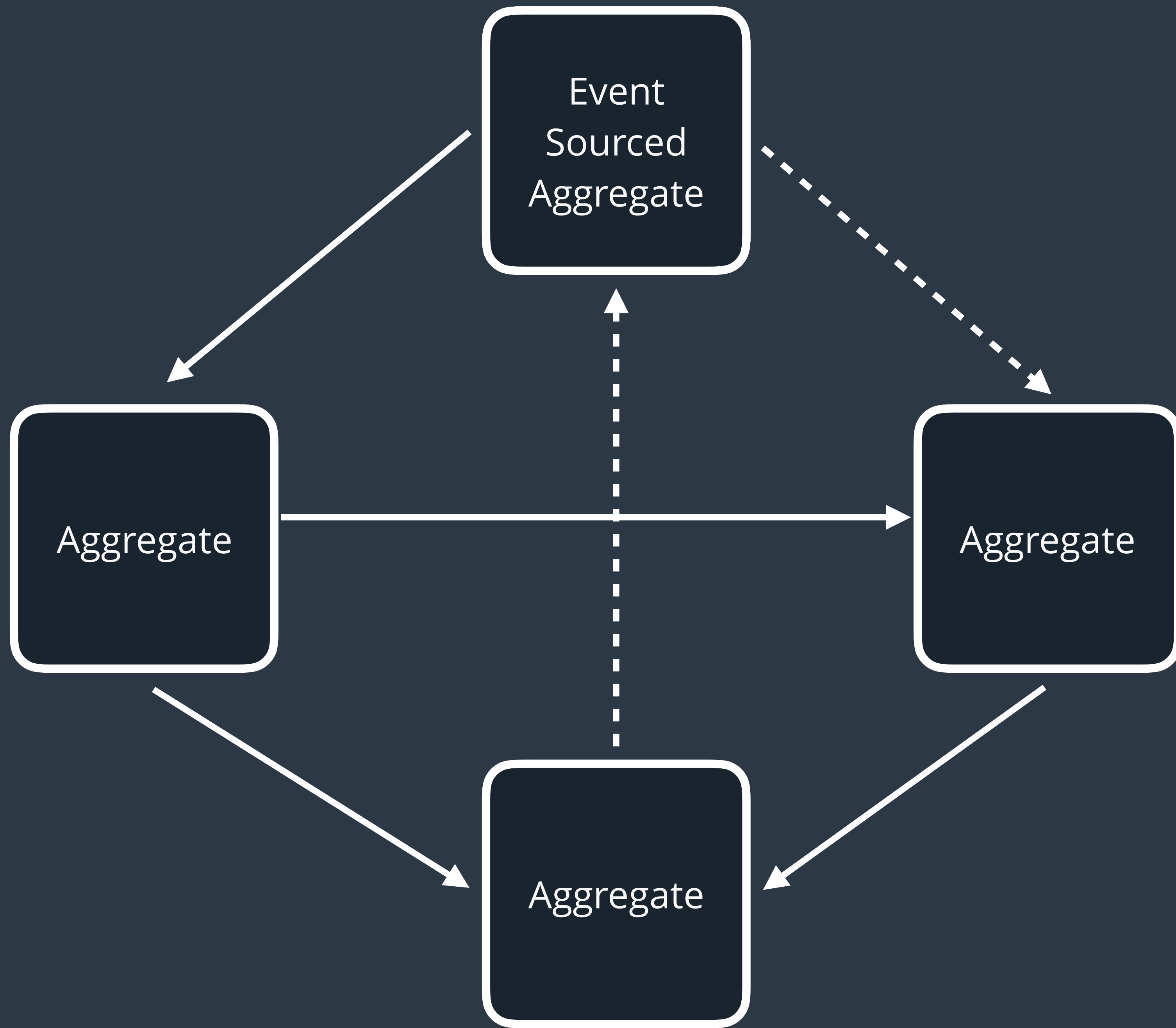




# Event Sourced Domain Model

CQRS

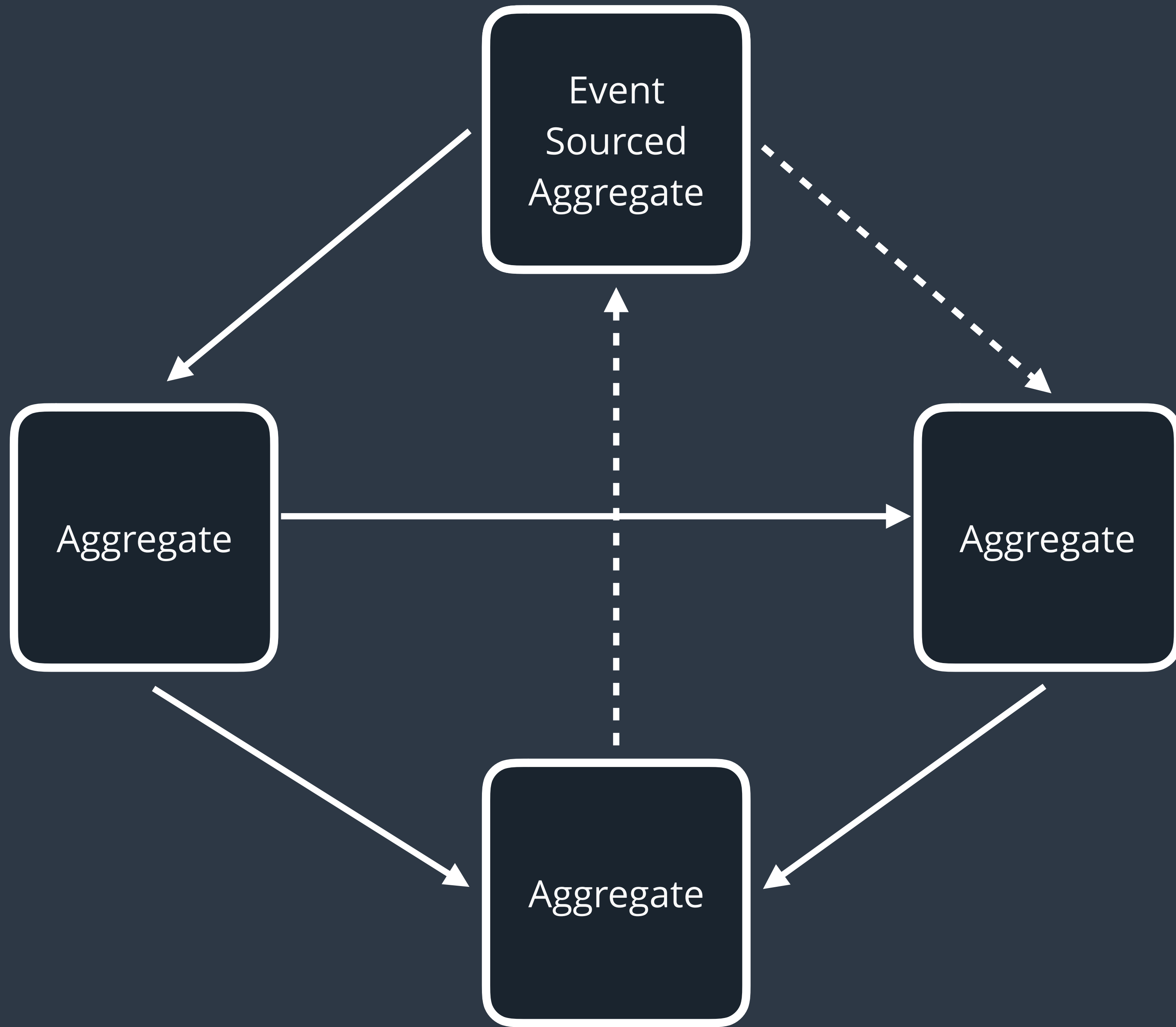
Microservices

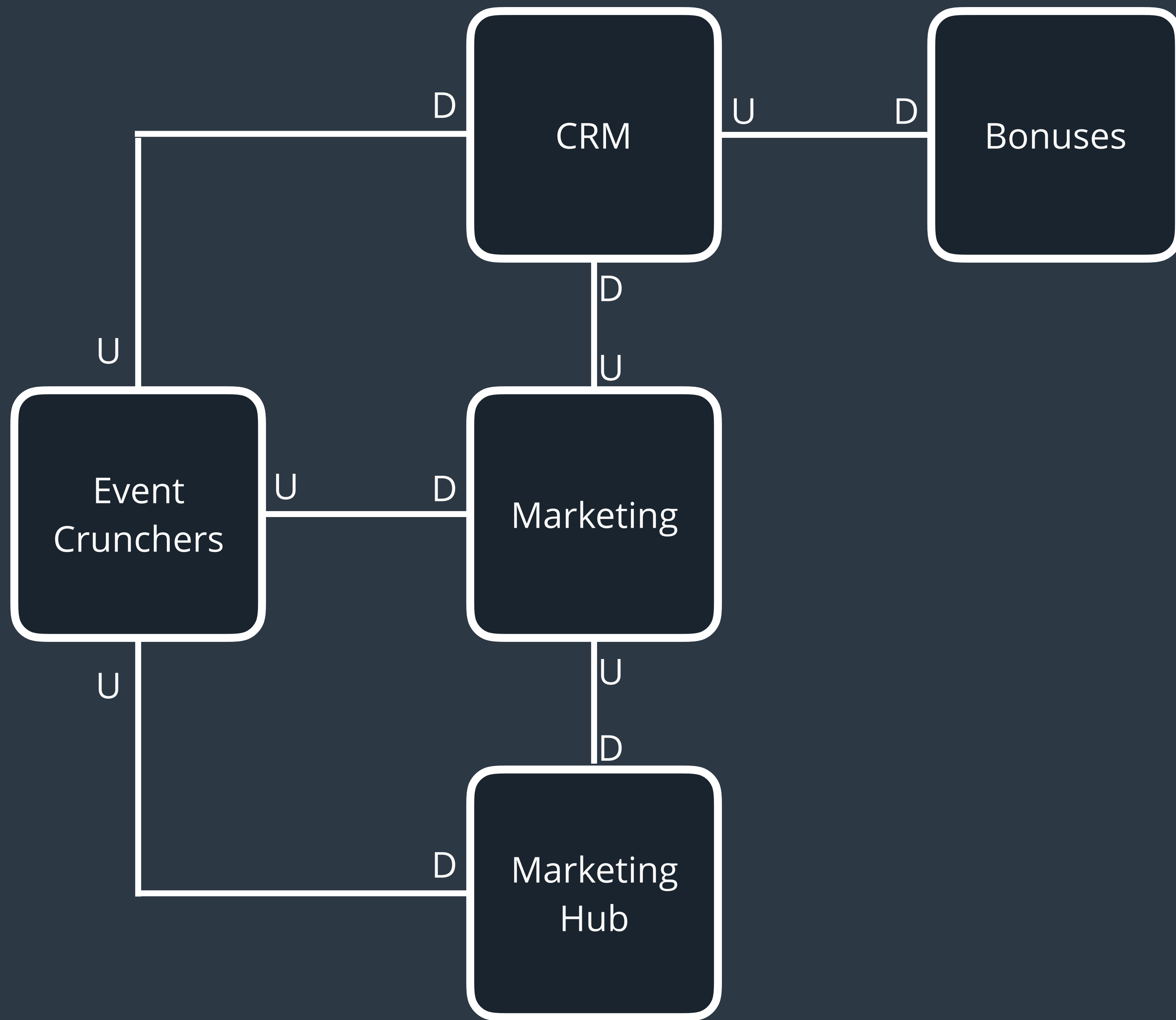


**TECHNICAL  
COMPLEXITY**



**BUSINESS  
COMPLEXITY**





**WHAT**

**WE HAVE**

**LEARNED**



# UBIQUITOUS LANGUAGE

01

**UBIQUITOUS LANGUAGE**

**THE CORE DOMAIN OF DOMAIN-DRIVEN DESIGN**

## Marketing

- ✓ Ubiquitous Language
- ✓ Business goals achieved

## CRM

- Ubiquitous Language
- Production issues
- Long and painful refactoring

## Event Crunchers

- Ubiquitous Language
- Big ball of mud

## Bonuses

- ✓ Ubiquitous Language
- ✓ Refactored in time

Invest in the Ubiquitous Language early on

## Marketing

- ✓ Ubiquitous Language
- ✓ Business goals achieved

## CRM

- Ubiquitous Language
- Production issues
- Long and painful refactoring

## Event Crunchers

- Ubiquitous Language
- Big ball of mud

## Bonuses

- ✓ Ubiquitous Language
- ✓ Refactored in time

Cheap!

# DOMAIN TYPES

02

Core

Supporting

Generic



**Core Domain**



Domain Model / Event Sourcing

**Supporting Domain**



Active Record / Transaction Script

**Generic Domain**



Adopt / Buy

**COMPANIES CHANGE, EVOLVE, REINVENT THEMSELVES**  
**DOMAINS' TYPES CHANGE ACCORDINGLY**

## SUPPORTING ➤ CORE

- Event Crunchers
- Bonuses

## CORE ➤ SUPPORTING

- Marketing Hub

## SUPPORTING ➤ GENERIC

- Creative Catalog

## GENERIC ➤ CORE

- AWS

## CORE ➤ GENERIC

- Lead Evaluation System

**Core Domain**



Domain Model / Event Sourcing

**Supporting Domain**

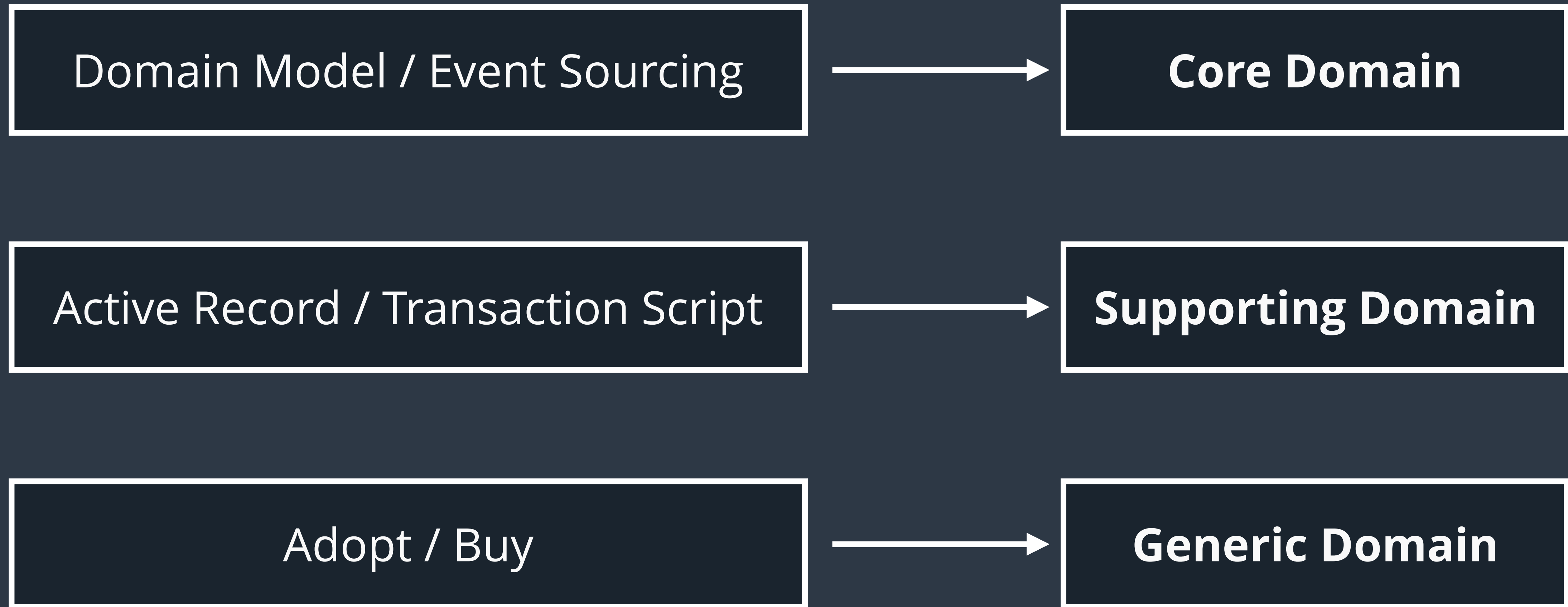


Active Record / Transaction Script

**Generic Domain**



Adopt / Buy



# IMPLEMENTATION DESIGN ➤ DOMAIN TYPE

Less waste

Dialog with the business

# BUSINESS COMPLEXITY ≠ DOMAIN TYPE?

- Questionable competitive edge?
- Accidental “business” complexity?
- Unexpected competitive edge?

# IMPLEMENTATION DESIGN ➤ DOMAIN TYPE

Domain Model / Event Sourcing



**Core Domain**

Active Record / Transaction Script



**Supporting Domain**

Adopt / Buy



**Generic Domain**



# IMPLEMENTATION STRATEGIES

03

# How to Model the Business Logic?

# How to Model the Business Logic?

Transaction Script (PoEAA)

Active Record (PoEAA)

Domain Model (PoEAA + DDD)

Event Sourced Domain Model

**MONEY? DEEP ANALYTICS? AUDIT LOG?**

Event Sourced Domain Model

**COMPLEX BUSINESS LOGIC?**

Domain Model

**COMPLEX DATA STRUCTURES?**

Active Record

**SIMPLE LOGIC, SIMPLE DATA STRUCTURES?**

Transaction Script

# MAPPING ARCHITECTURAL PATTERNS

Event Sourced Domain Model ➤ CQRS

Domain Model ➤ Hexagonal Architecture

Active Record ➤ Layered Architecture

Transaction Script ➤ “Keep it simple” Architecture

# MAPPING ARCHITECTURAL PATTERNS

Event Sourced Domain Model ➤ CQRS

Domain Model ➤ Hexagonal Architecture

Active Record ➤ Layered Architecture

Transaction Script ➤ “Keep it simple” Architecture

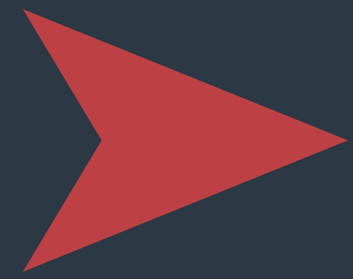
Transaction Script

Active Record

Domain Model

Event Sourced Domain Model

**PAIN?**



**BUSINESS CHANGED?**

**DOMAIN TYPE CHANGED?**

**REVISE IMPLEMENTATION STRATEGY?**



Transaction Script

Active Record

Domain Model

Event Sourced Domain Model

# CQRS

# 04

Event Sourcing ➤ CQRS

**EVENT SOURCING**

**BUSINESS DOMAIN MODELING PATTERN**

**CQRS**

**ARCHITECTURAL PATTERN FOR REPRESENTING**

**DATA IN *DIFFERENT* PERSISTENT MODELS**

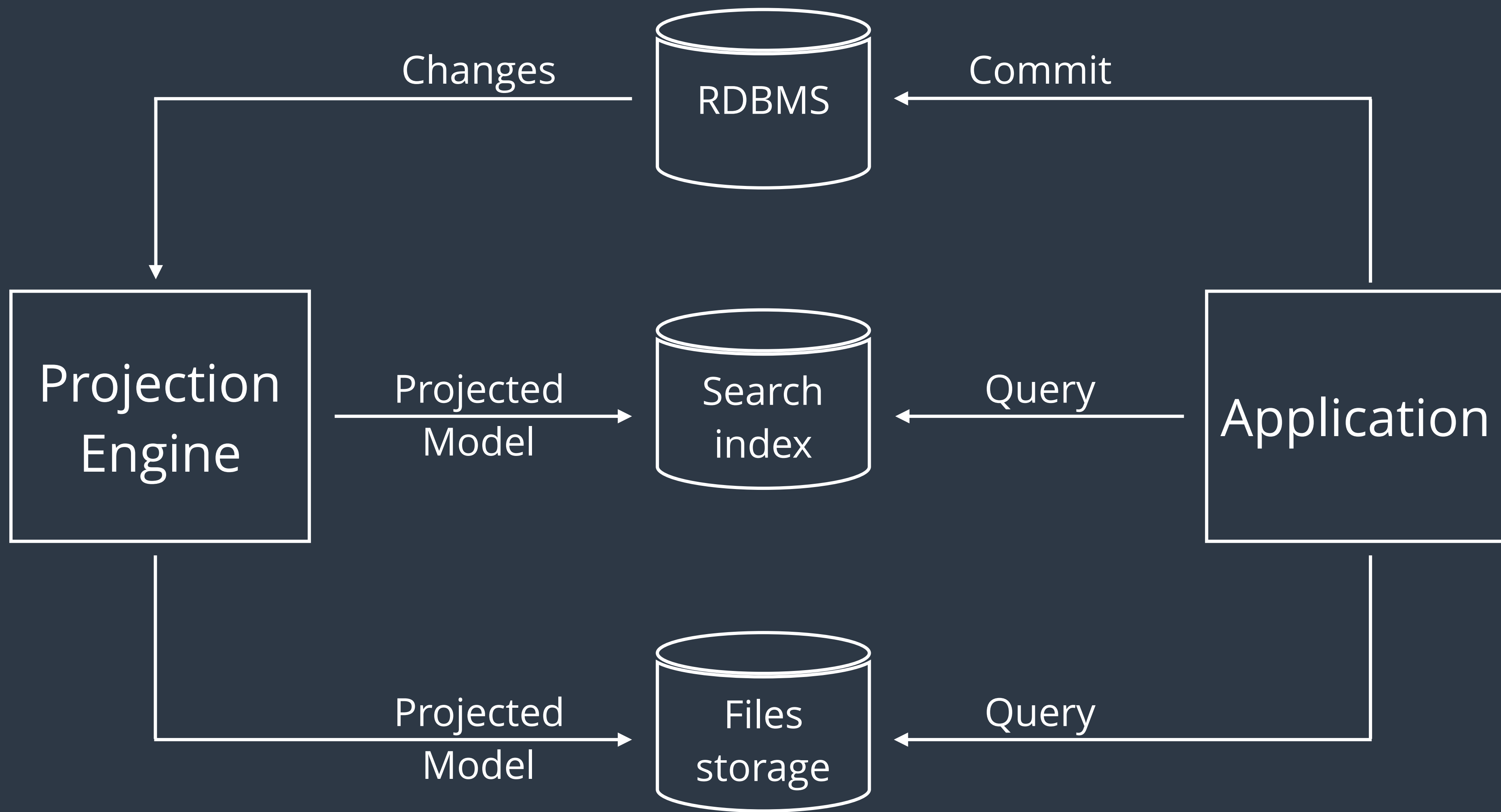
**Transaction Script**

**Active Record**

**Domain Model**



**Can benefit from CQRS  
and  
State-Based Projections**



# COMMAND QUERY RESPONSIBILITY **SEGREGATION?**

**Did command succeed or fail?**

**If failed - why?**

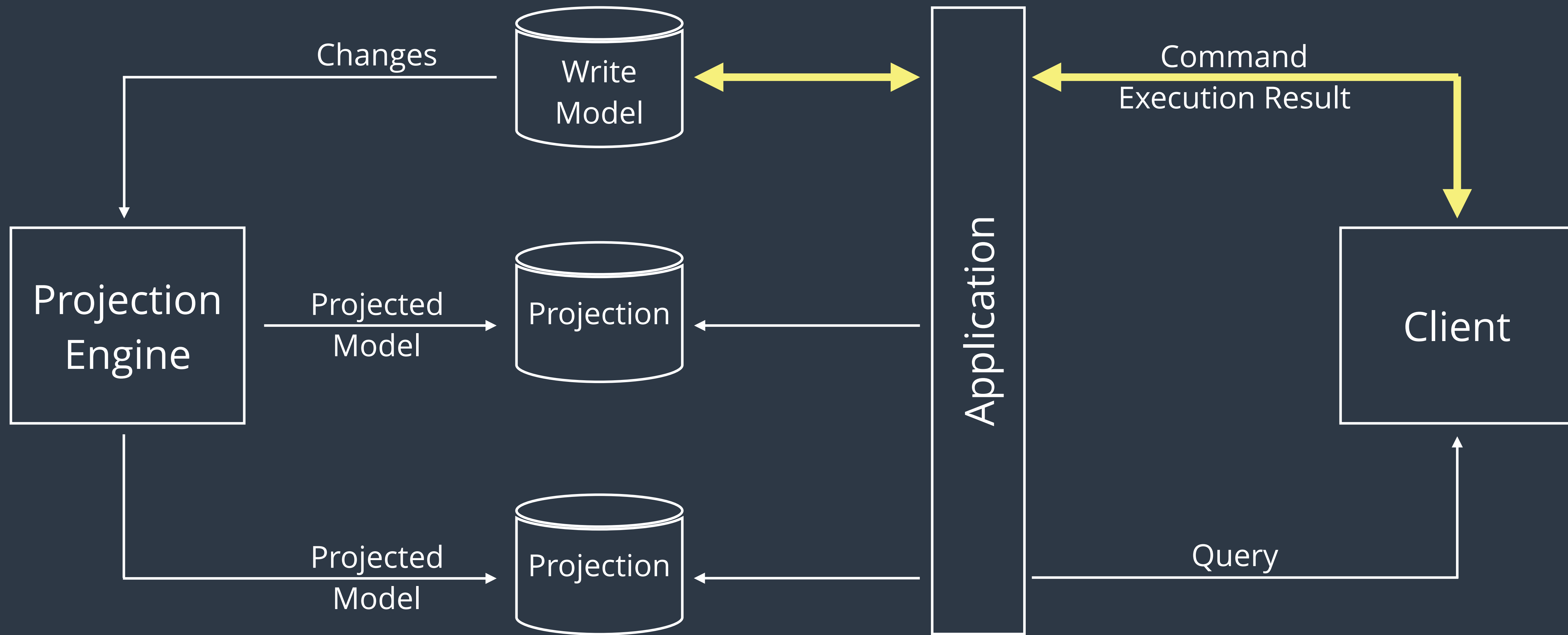
**What are the outcomes?**



**Can be delivered  
asynchronously through  
queries**

**... but why?**





# BOUNDED CONTEXTS

05

# LINGUISTIC BOUNDARIES

Creative	Ad Type	Advertiser
Agency	Target Market	Ad Zone
Lead	Group	Contract
Publisher	Zone Type	Budget Unit
Website	Funnel	Audience
Placement	Campaign	Visit

Marketing

Lead	Organization Unit
Group	Assignment
Desk	Rank
Qualification	Message
Assessment	On-site Activity
Campaign	Brand

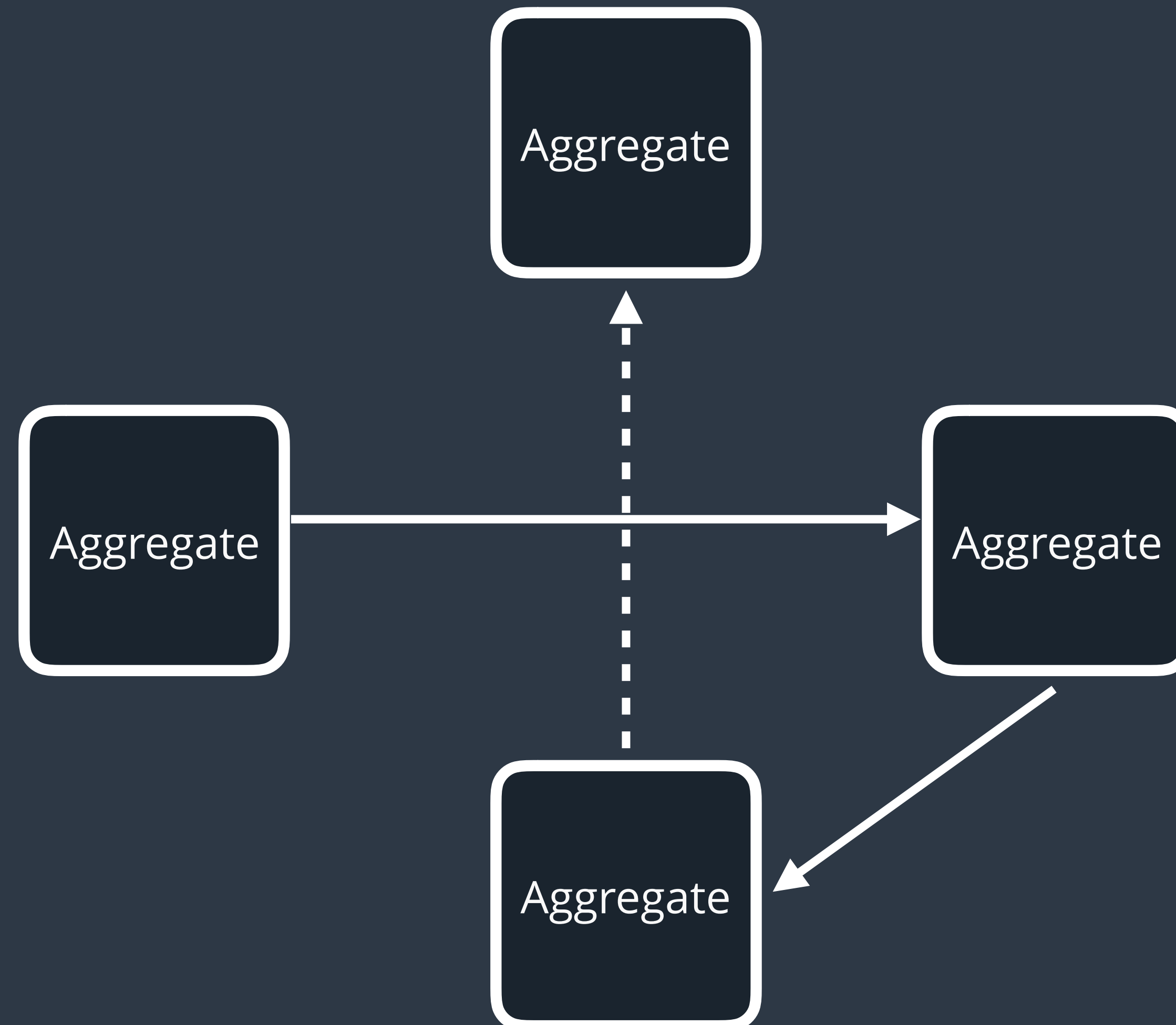
CRM

# DOMAIN-BASED BOUNDARIES

Event  
Crunchers

Bonuses

# AGGREGATE-BASED BOUNDARIES



# SUICIDAL BOUNDARIES

L e a d

# Good Fences: The Importance of Setting Boundaries for Peaceful Coexistence

**Alex Rutherford, Dion Harmon, Justin Werfel, Alexander S. Gard-Murray, Shlomiya Bar-Yam, Andreas Gros, Ramon Xulvi-Brunet, Yaneer Bar-Yam\***

New England Complex Systems Institute, Cambridge, Massachusetts, United States of America

## Abstract

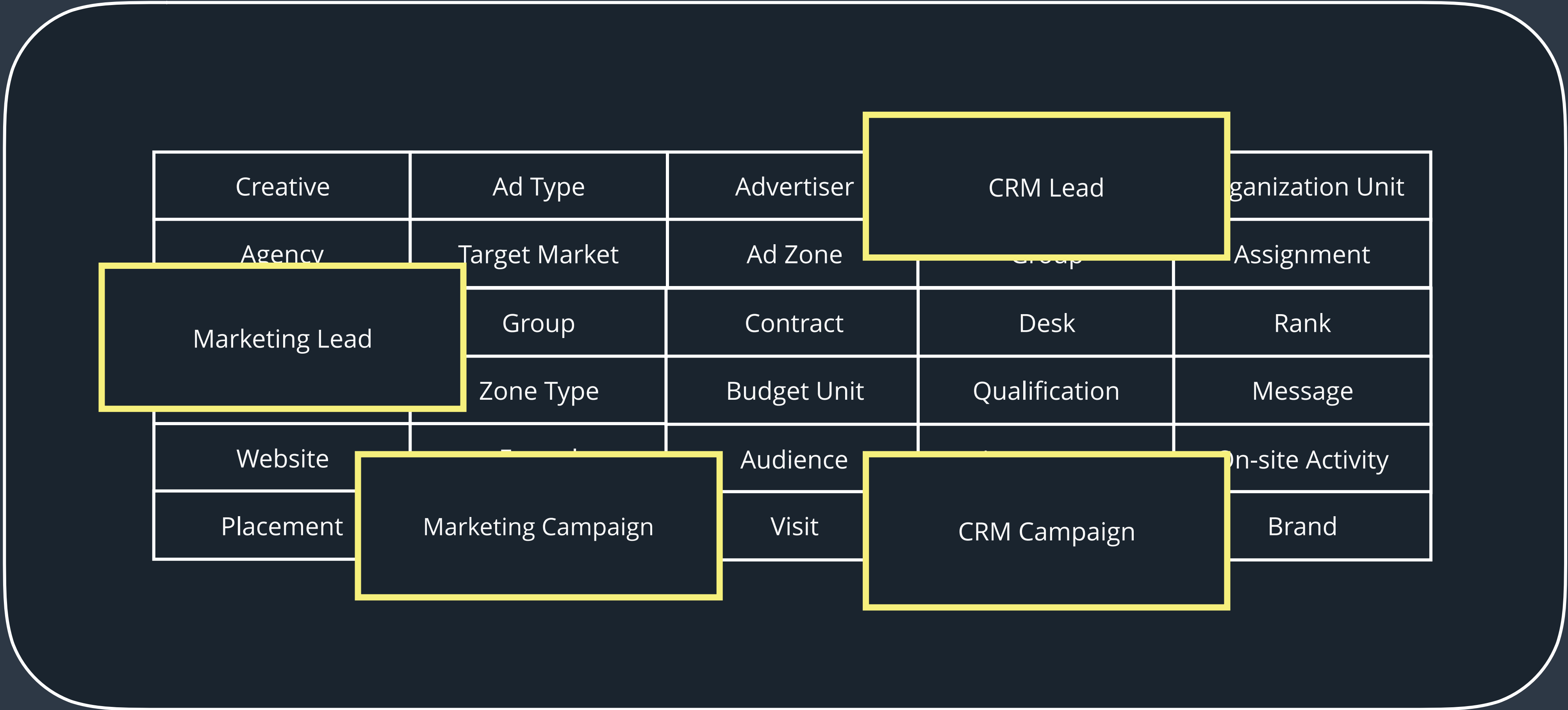
We consider the conditions of peace and violence among ethnic groups, testing a theory designed to predict the locations of violence and interventions that can promote peace. Characterizing the model's success in predicting peace requires examples where peace prevails despite diversity. Switzerland is recognized as a country of peace, stability and prosperity. This is surprising because of its linguistic and religious diversity that in other parts of the world lead to conflict and violence. Here we analyze how peaceful stability is maintained. Our analysis shows that peace does not depend on integrated coexistence, but rather on well defined topographical and political boundaries separating groups, allowing for partial autonomy within a single country. In Switzerland, mountains and lakes are an important part of the boundaries between sharply defined linguistic areas. Political canton and circle (sub-canton) boundaries often separate religious groups. Where such boundaries do not appear to be sufficient, we find that specific aspects of the population distribution guarantee either

**BOUNDED CONTEXTS ARE **NOT** MICROSERVICES**



**BOUNDED CONTEXTS**

**PROTECT INTEGRITY OF A UBIQUITOUS LANGUAGE**

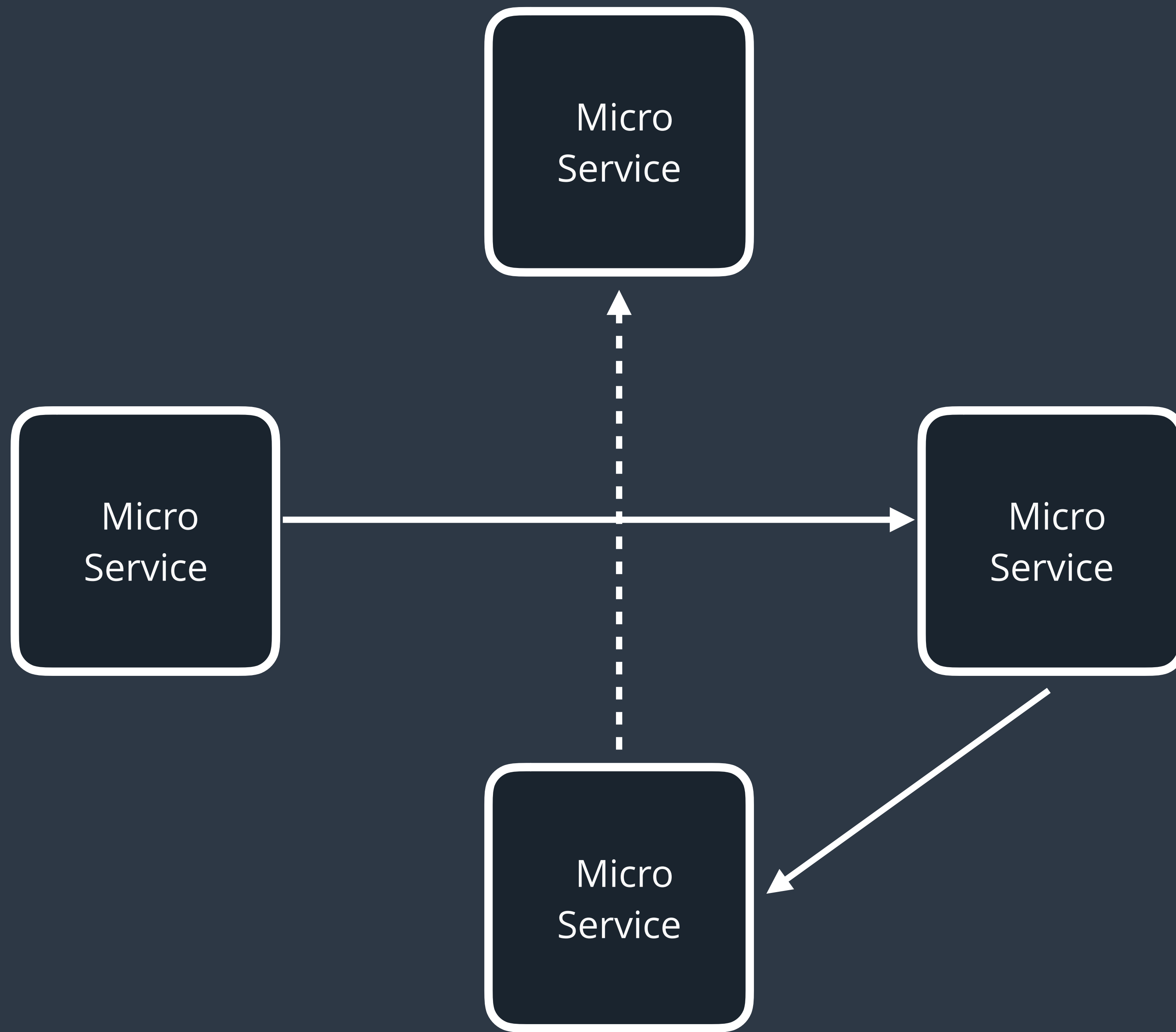


## **BOUNDED CONTEXTS**

**PROTECT INTEGRITY OF A UBIQUITOUS LANGUAGE**

## **MICROSERVICES**

**DECOMPOSITION OF A SYSTEM INTO LOOSELY  
COUPLED COMPONENTS**





*Finding service boundaries is really damn hard... There is no flowchart!*

“

Udi Dahan

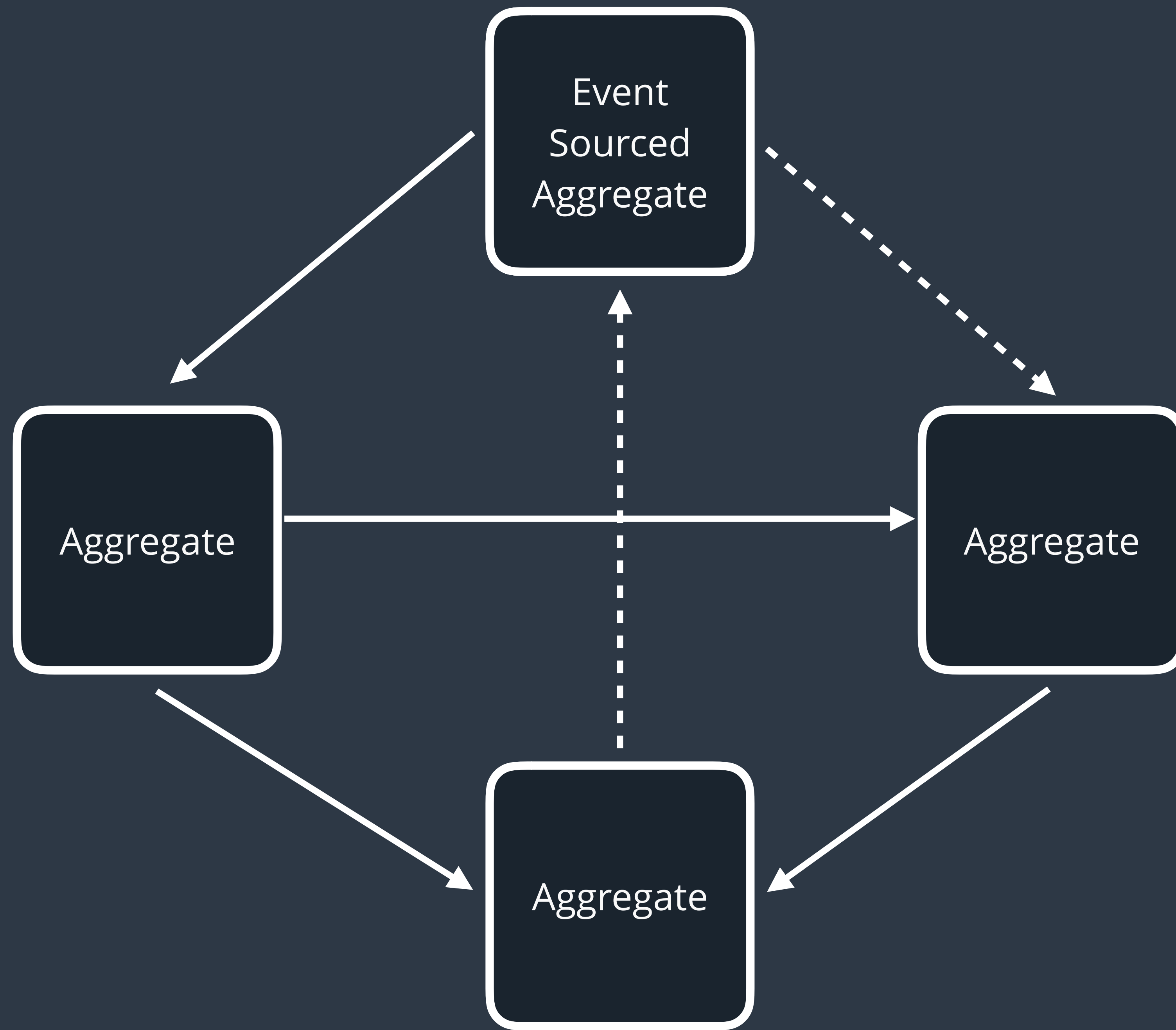
**THERE ARE GOING TO BE MISTAKES**  
**ACCEPT IT AND DON'T MAKE FATAL ONES**

**START WITH BIGGER BOUNDARIES**

**DECOMPOSE LATER, AS YOU GAIN KNOWLEDGE**

**THE LESS YOU KNOW ABOUT THE DOMAIN**

**THE WIDER THE INITIAL BOUNDARIES**





# Marketing

Creative	Ad Type	Advertiser
Agency	Target Market	Ad Zone
Lead	Group	Contract
Publisher	Zone Type	Budget Unit
Website	Funnel	Audience
Placement	Campaign	Visit

# Campaigns

Campaign	Audience
Placement	Advertiser
Funnel	Target Market

# Publishers

Agency	Website
Publisher	Zone Type
Budget Unit	Contract

# Creative Catalog

Creative
Ad Type

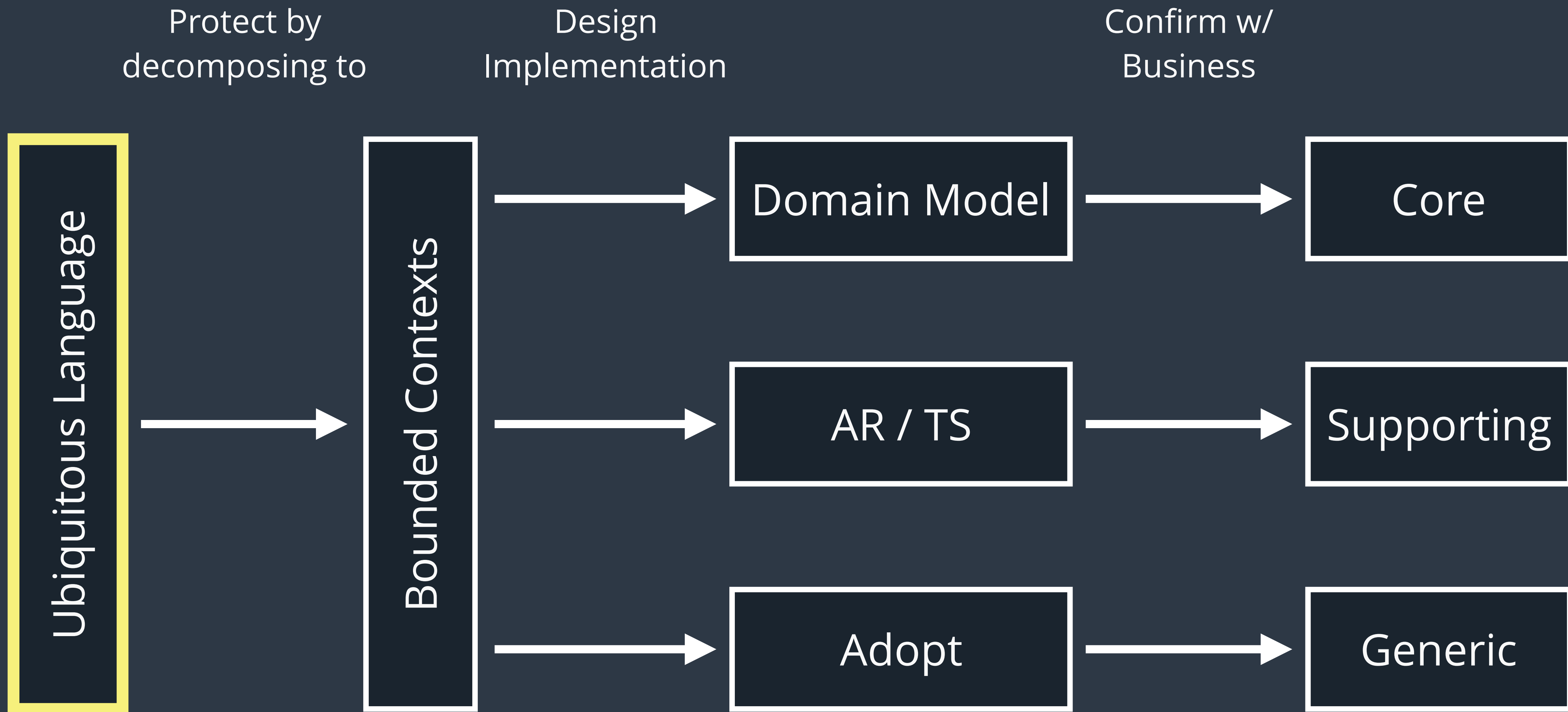
# Events

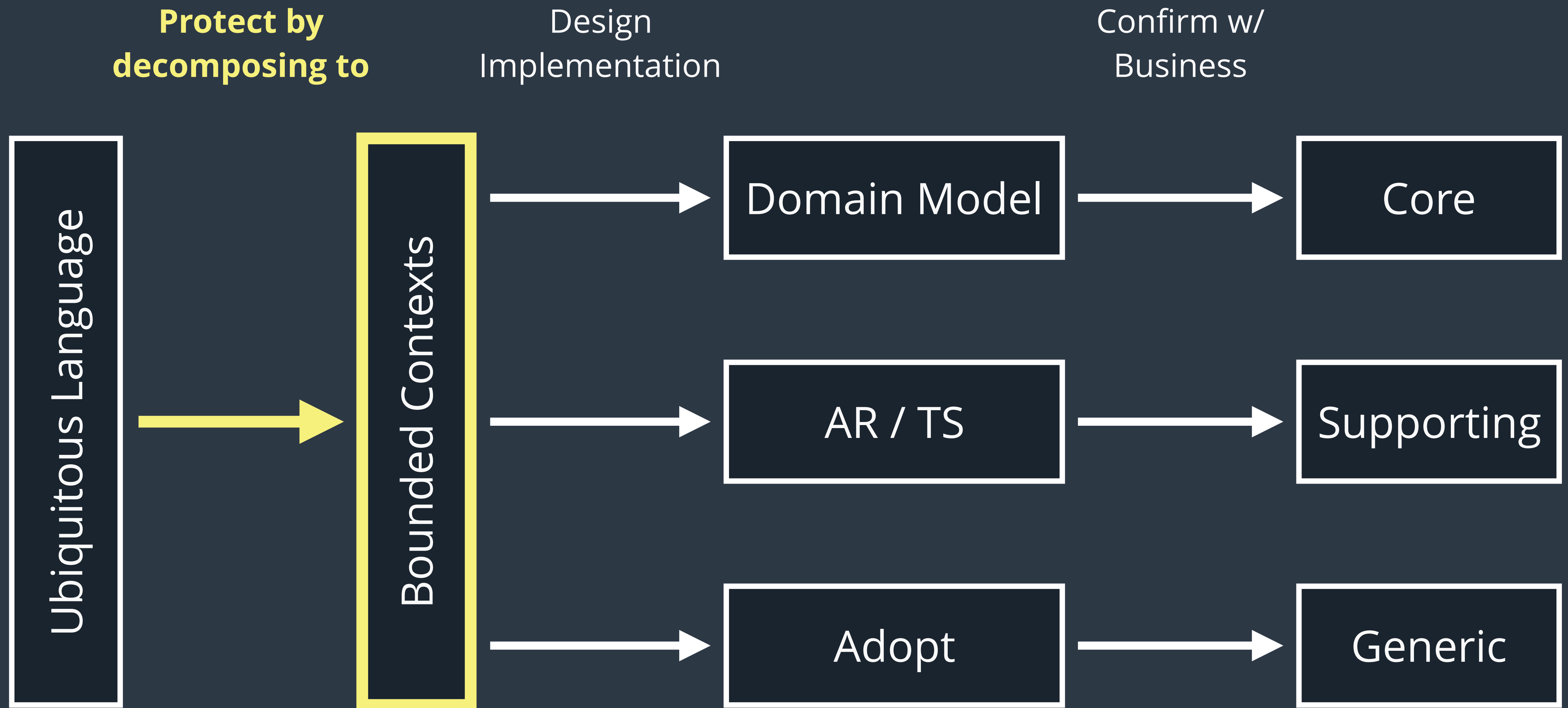
Lead
Impression
Visit

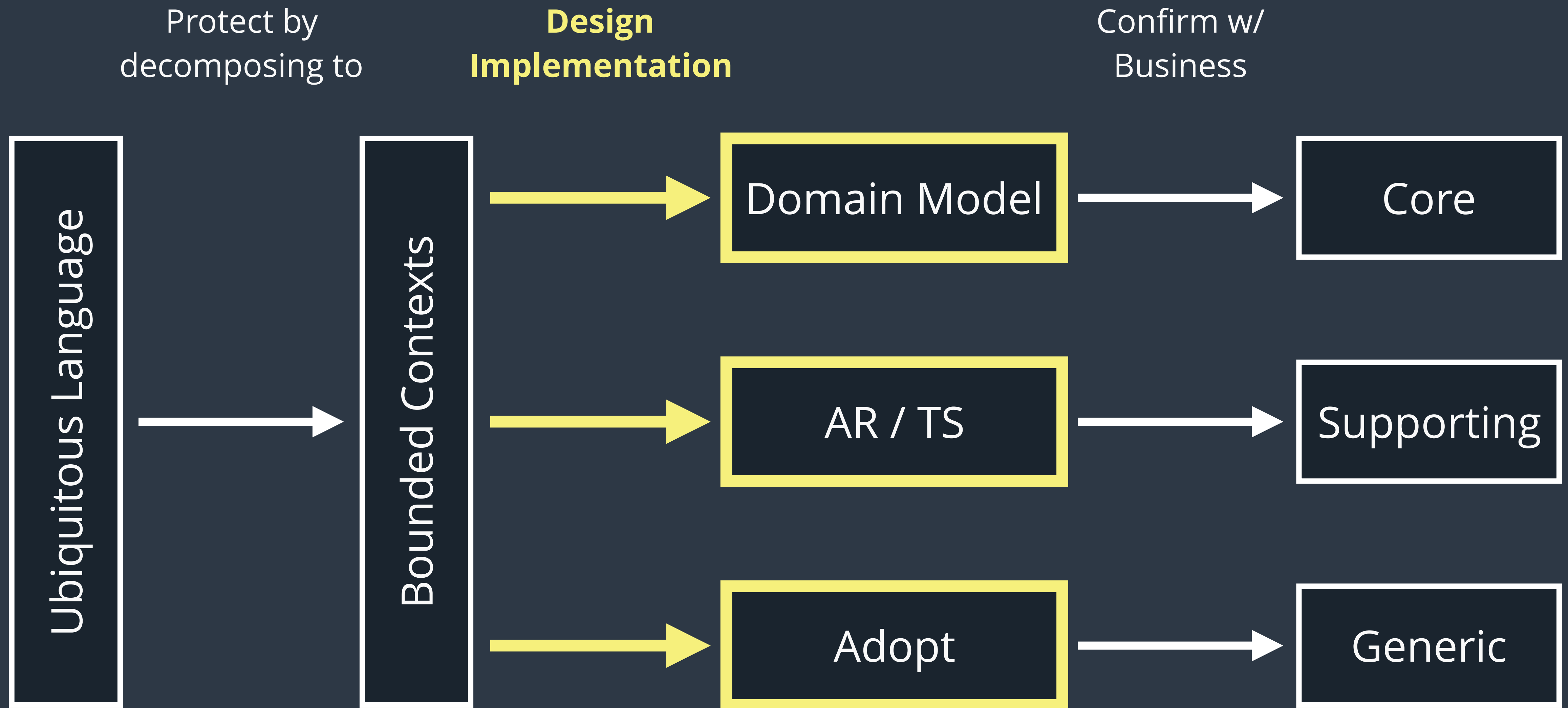
**START WITH BIGGER BOUNDARIES**  
**DECOMPOSE AS YOU GAIN DOMAIN KNOWLEDGE**

1. Ubiquitous Language is not optional
2. Domain Types change. Embrace these changes to achieve resilient design
3. Learn the ins and outs of the four patterns of modeling business logic
4. Use CQRS to represent the same data in multiple models
5. Bounded Contexts are not Microservices. Always start with bigger boundaries, but decompose further as you gain domain knowledge

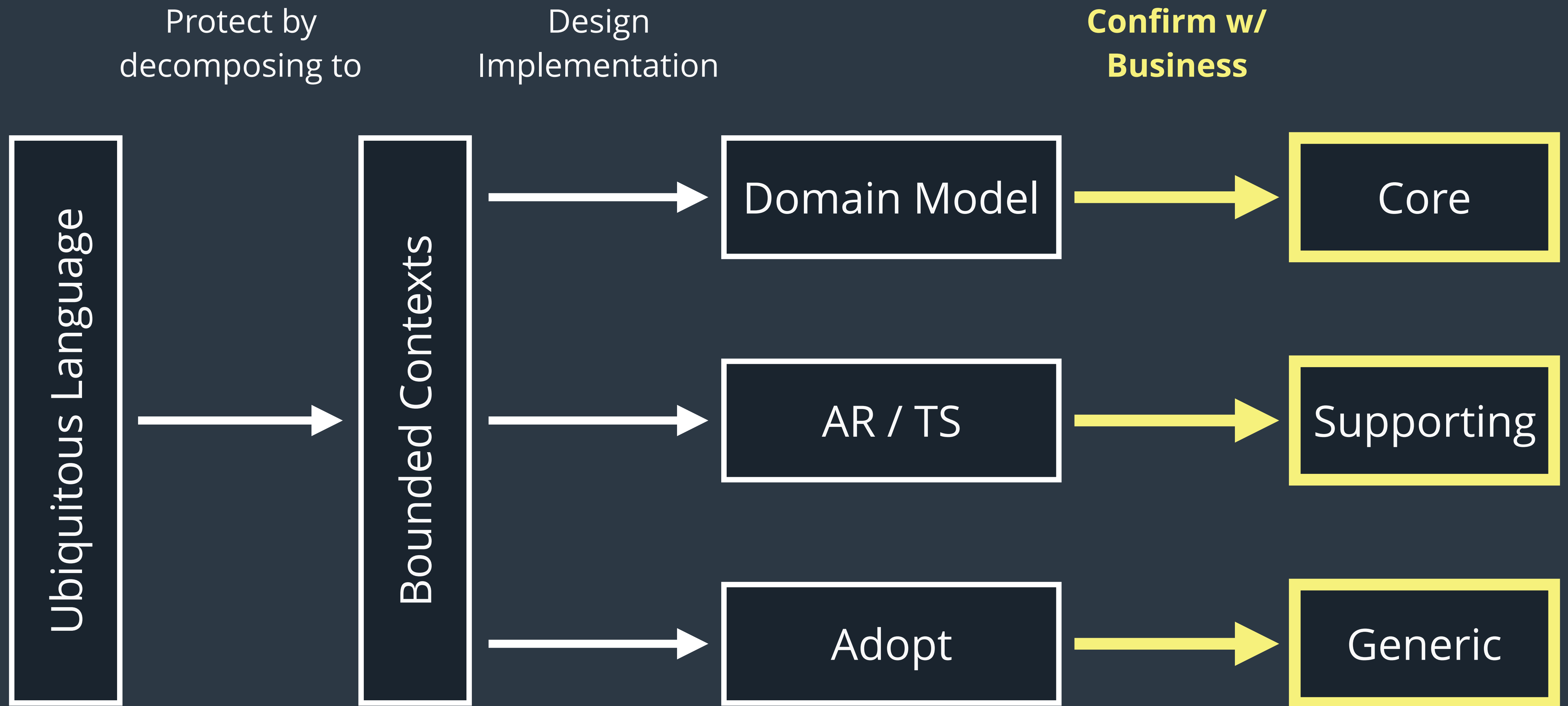
# SUMMARY

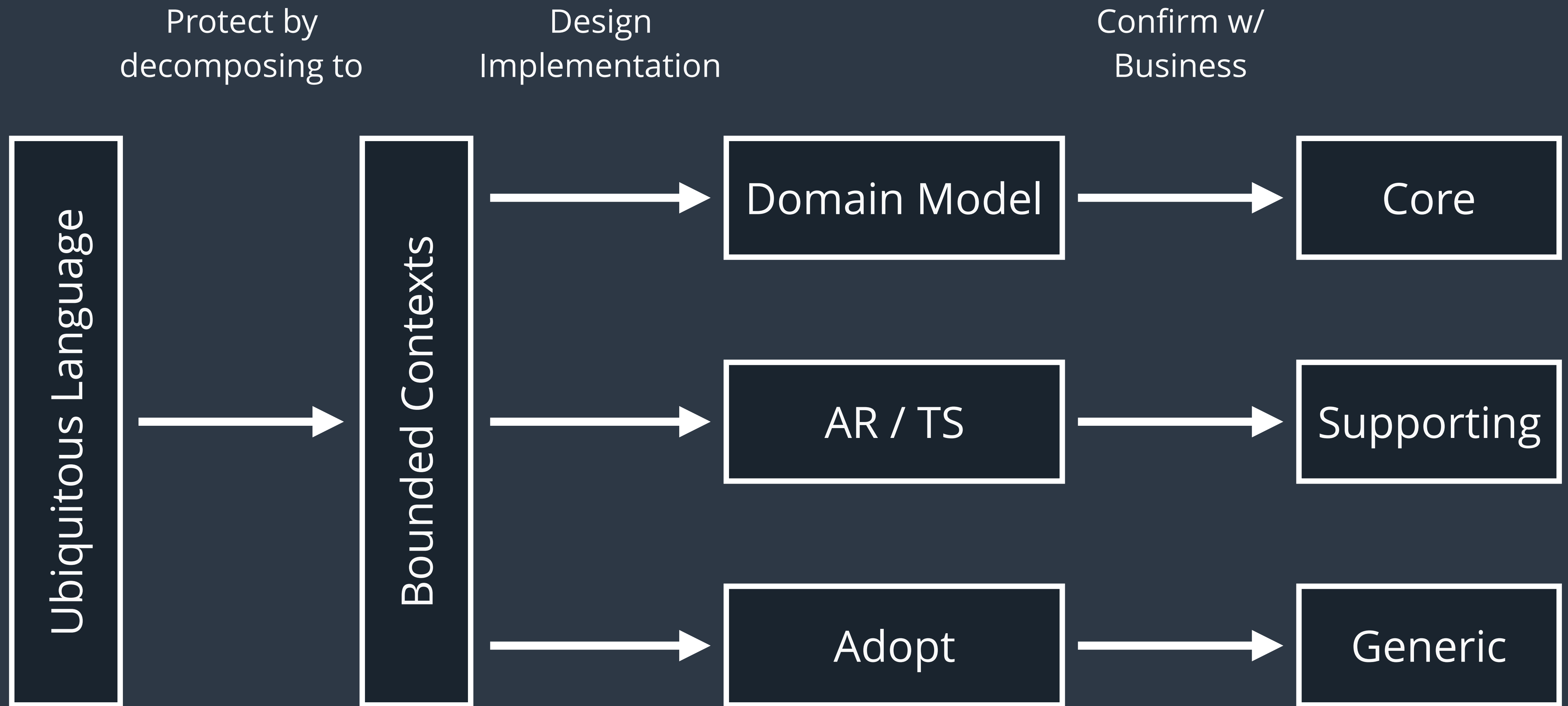












Ad Type

Advertiser

Group

Creative

Agency

Target Market

Contract

# Aggregates everywhere!!!

Website

Funnel

Zone Type

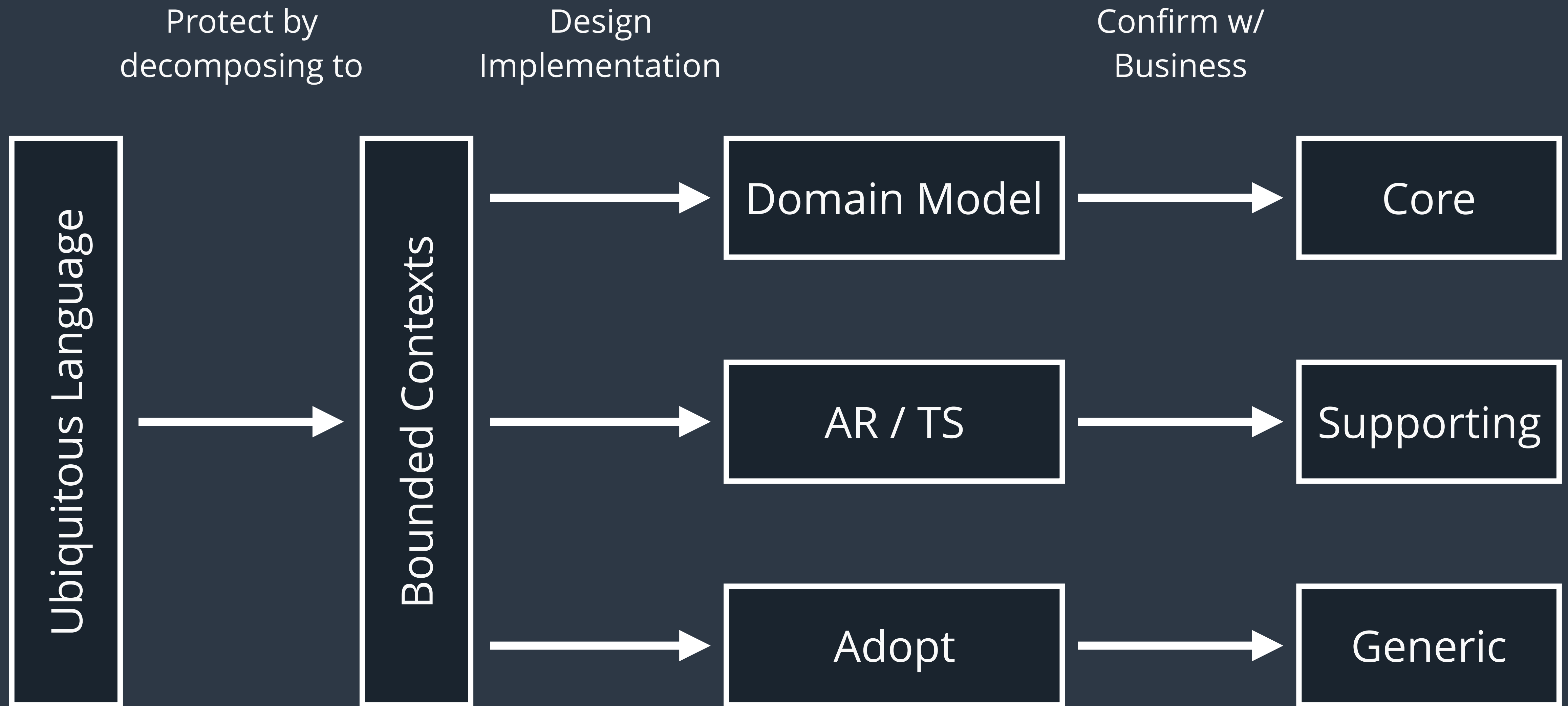
Budget Unit

Placement

Campaign

Publisher

Ad Zone



**Ubiquitous Language Everywhere!!!**

**P.S.**



# INTERNOVUS

The Ultimate Acquisition Solution

# THANK YOU!

 @vladikk

 vladikk.com